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T H E C A B I N E T
S T A T E O F F L O R I D A

Representing:

DEPARTMENT OF ECONOMIC OPPORTUNITY
BREVARD WORKFORCE
STATE BOARD OF ADMINISTRATION
DEPARTMENT OF HIGHWAY SAFETY AND MOTOR VEHICLES
FLORIDA DEPARTMENT OF LAW ENFORCEMENT

The above agencies came to be heard before
THE FLORIDA CABINET, the Honorable Governor Scott
presiding, in the Kurt H. Debus Conference Center, Cape
Canaveral, Kennedy Space Center, Florida, on Tuesday,
October 18, 2011, commencing at approximately 9:25 a.m.

Reported by:

RITA G. MEYER, RDR, CRR, CBC, CCP
Realtime Reporter/CART Provider
Notary Public

RYAN REPORTING
1670 SOUTH FISKE BOULEVARD
ROCKLEDGE, FL 32955
321.636.4450

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APPEARANCES:

Representing the Florida Cabinet:

**RICK SCOTT
Governor**

**PAM BONDI
Attorney General**

**JEFF ATWATER
Chief Financial Officer**

**ADAM PUTNAM
Commissioner of Agriculture**

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2 GOVERNOR SCOTT: Thank you, Commissioner
3 Putnam.

4 The next Cabinet meeting is scheduled for
5 November 1, 2011 at 9 a.m. in Tallahassee.

6 I would now like to invite Lieutenant Governor
7 Jennifer Carroll, as Chair of Space Florida, to
8 speak with us today about the importance of the
9 space industry to our state.

10 LT. GOVERNOR CARROLL: Thank you, Governor;
11 Cabinet for giving me the opportunity to share with
12 you what we've been doing with Space Florida.

13 Although the space shuttle program has ended
14 and many NASA workers and contractors have been laid
15 off, Florida will remain a major participant in
16 space flight with the goal of becoming one of the
17 world capital of high technology and science. This
18 may run counter to much of the recent commentary and
19 news articles about the future of Space Florida.
20 However, the glass is not half empty. It is half
21 full.

22 To the contrary, Floridians should know that we
23 have a very good, aggressive, active working plan to
24 fill the gap between the end of the shuttle's
25 program and the beginning of the 21st century

1 commercial launch applications. In fact, next
2 month, NASA will be conducting a major and
3 historical Atlas V launch of the Mark Science
4 Laboratory and Curiosity Rover. The Mark Science
5 Laboratory is a rover that will assess whether
6 Mars ever was or still today, an environment able to
7 support microbiolife and to determine if the planet
8 is habitable.

9 As Florida emerges in this new era, it will
10 have to build not only new, modern facilities, but
11 continue to build the next generation of skilled
12 workers to meet the challenge. Today, we will hear
13 from partners in this effort, including the Florida
14 Department of Economic Opportunity and Brevard
15 County Workforce.

16 Spending twenty years in the aviation community
17 as an enlisted jet mechanic and as an aviation
18 maintenance officer, aerospace is in my blood, and I
19 deeply appreciate what it means to our state. And
20 for this reason, Governor Scott had the confidence
21 to name me the Chair of Space Florida. As such, I
22 would like to describe what Space Florida is; our
23 vision and some of our achievements.

24 Space Florida is an independent special
25 district of the state that drives economic

1 development through job creation and innovative
2 business enhancements across the global aerospace
3 enterprise. Space Florida's vision statement is to
4 be the world's leader in developing tomorrow's
5 aerospace enterprise, creating a diverse business
6 environment and robust economic growth for Florida.

7 Space Florida's Board creates unique
8 partnerships with commercial aerospace, and even
9 automotive companies to expand businesses and job
10 opportunities in our state. An impressive list of
11 projects that Space Florida has recently brought to
12 fruition includes: AAR Airlift Group, which
13 relocated to Melbourne earlier this year, with plans
14 to create 225 jobs by 2012. AAR has already
15 exceeded that goal and created 275 jobs. This new
16 Central Florida location is projected to add an
17 additional \$42.3 million to the state's economy.

18 Starfighters, Inc., a private aerospace company
19 that operates next-generation fighter aircraft,
20 signed an agreement with NASA to utilize a shuttle
21 landing facility. This will create twenty new
22 private sector jobs.

23 Later today, Governor and Cabinet, you will be
24 touring Lockheed Martin, a company creating 450 new
25 jobs as part of NASA's Orion program to build a

1 multi-purpose program and the vehicle to transport
2 NASA astronauts to the international space station
3 and eventually to Mars.

4 After that tour, you will be visiting Space X,
5 a company that is quickly becoming synonymous with
6 commercialized space launch. Space X is currently
7 launching spacecrafts into orbit from the Cape. And
8 because of their competitive cost structure,
9 companies from around the world are hiring Space X
10 to launch their satellites. In fact, Space X has
11 launched -- has a launch manifest of over 30
12 launches scheduled with over 25 of them to occur
13 right here at the Cape facility. The company's
14 projected to add up to 420 jobs in Florida by 2015.

15 Some other space-related achievements and job
16 creations here on the space coast includes Sierra
17 Nevada. They will sign a commercial space agreement
18 with NASA's Kennedy Space Center to gain access to
19 the technical capability at Kennedy's unique and
20 highly sought-after work force. This activity will
21 enable displaced shuttle workers to be immediately
22 hired. Some upcoming job projects include Project
23 Marlin, a pending announcement that will add 100
24 jobs by 2013.

25 I have personally worked with Administrator

1 Charles Bolden and have his word that NASA will
2 continue to strengthen activities right here at
3 Kennedy Space Center and the space coast. In fact,
4 NASA has recently signed another agreement with
5 Space Florida that will provide job growth. An
6 announcement with specifics of Project Cyrus will be
7 expected very soon.

8 Earlier this year, Space Florida created an
9 entity made of the state's talented and skilled
10 personnel, called Center for the Advancement of
11 Science in Space, Inc. CASIS is what we call it.
12 We submitted a bid and was selected by NASA to
13 develop and manage the United States' portion of the
14 international space station that will be operated as
15 a national laboratory. This is a \$15-million-a-year
16 contract for the next ten years. We will have a
17 unique national laboratory in and out of this world.

18 In addition to the dozens of high-tech jobs
19 this brings, Florida's colleges and universities and
20 even our K through 12 students will have special
21 access to run experiments in space.

22 Speaking of education, it is worth noting that
23 Florida's colleges and universities are doing their
24 part to prepare our new work force for the
25 opportunities our space program has to offer. For

1 example, Embry University in Daytona Beach produces
2 some of the most sought-after aerospace engineers in
3 the world. These engineers are specifically trained
4 to enter the aerospace work force where their
5 knowledge is rare and in very high demand.

6 At the University of Central Florida, students
7 are leading the world in modeling and simulation and
8 nanoscience, which are areas that will bring and
9 emerge us into the next twenty years as top job
10 producers as demand for these science continues to
11 grow.

12 The University of Florida graduates nearly 1000
13 engineers a year. In fact, all of our engineering
14 schools combined graduated 2000 engineers last year.
15 Not only are we focused on preparing for our future
16 engineers, aerospace industry, technology and
17 scientific work force, Governor Scott and I are
18 committed to bringing about accountability and
19 measures in all of Florida's public schools, with
20 the focus on emerging students in these stem areas:
21 Science, technology, engineers and mathematics.

22 The Governor and I both believe that with
23 better delivery of education, accountability of
24 measured results, Florida can better prepare
25 tomorrow's leaders to compete in a 21st century

1 global technology world. This era of post-shuttle
2 initiatives will mean that Florida students will
3 have opportunities in emerging science, space;
4 aerospace industries right here in Florida.

5 Although when you think about space, you think
6 about rocket launches, but space is so much more
7 than launching rockets and spaceships. For example,
8 Space Florida is working with a partnership with
9 NASA and Rivian Automotives in Rockledge, Florida.
10 Rivian is creating a 40 fuel-efficient automobile
11 will that give us sixty miles to the gallon. Rivian
12 doubled their employees last year and has hired
13 displaced shuttle workers to develop and manufacture
14 their automobile. By 2015, Rivian is projected to
15 hire 1250 new employees. The firm's vision is to
16 make the space coast the 21st century Detroit. The
17 company also anticipates an additional 250 supplier
18 jobs to be added over the next two years.

19 Space technology has led to better
20 telecommunications, navigation, earth observation,
21 soil monitoring, improved medical devices and better
22 weapons for our military, just to name a few.

23 As you know, Governor Scott has made
24 international trade one of his priorities to help
25 create Florida's private sector jobs. I just

1 returned from Europe where I led a Space Florida
2 trade mission to London and Spain. I was
3 accompanied by many business leaders from the
4 aerospace industry, also Doctor Phillips from the
5 University of Florida. He's a Senior VP for
6 research, and some of the research faculty at UF.
7 Part of the mission was to sign a letter of
8 understanding with the Spanish ministry -- with the
9 Spanish Ministry of Science and Innovation regarding
10 scientific technology cooperation between Florida
11 and the Kingdom of Spain.

12 The LOU details an agreement that will provide
13 business development opportunities in the areas of
14 common interests, including small satellite
15 technology, space research, biotechnology, and
16 genetics in agriculture and food, and in the issues
17 affecting the aging population, which we will all
18 get there some day.

19 GOVERNOR SCOTT: Hopefully.

20 LT. GOVERNOR CARROLL: Some of the most
21 interesting parts of this coordination involves,
22 number one, University of Florida providing research
23 and development and production of an imaging
24 technology for the Nano 2 satellite; number two,
25 Spain's commitment to providing a shared portion of

1 funding; and number three, commercializing the
2 product and opening up, literally, a small satellite
3 manufacturing operation right here in our state.

4 The imaging lens to be produced by University
5 of Florida will be used to sample water quality --
6 and we know we have a huge ecosystem in the State of
7 Florida. With this Nano 2 lens that University of
8 Florida will produce, we would no longer have to go
9 out there and sample our own water. We'll be able
10 to get that data directly from the satellite. This
11 survey -- they will also be doing land surveying,
12 citrus diseases and other environmental
13 applications.

14 To give you a reference, some of these small
15 satellites could be as small as a shoebox and others
16 could be as large as a car. As a matter of fact, at
17 the end of November, Florida will have the
18 opportunity to launch, in collaboration with NASA
19 and Spain, the next Mars explorer. A satellite the
20 size of a small car. This was a collaborative
21 effort between INTA and Space Florida.

22 Thanks to our trade mission to Spain, private
23 citizens and companies who are interested in
24 building and launching their own satellite, will be
25 able to do it right here in Florida.

1 Additionally, in my meeting with the Director
2 of Spain, our equivalent of the U.S. National
3 Institute of Health, Doctor Valentin Fuster, he
4 viewed my visit, in his words, as a big deal for the
5 Lieutenant Governor to be personally involved. As a
6 matter of fact, every decision maker that I saw,
7 they saw my presence as significant to the
8 advancement of this industry and it showed Florida's
9 strong commitment to collaboration.

10 Doctor Fuster and Minister Mendizabal, Minister
11 of Science and Innovation in Spain, both agreed that
12 our collaborative effort in space research will
13 bring about shared ideas to quickly develop and
14 improve cardiovascular devices and other advanced
15 technology products to market that will enhance the
16 health of our aging population. These new
17 technologies will be beneficial to reducing the cost
18 of health and improve the overall health of our
19 senior population. Some of these devices, with our
20 joint collaboration, will soon come to production.

21 While in the UK, I visited our U.S. equivalent
22 Deputy Secretary of State, Ministers of Parliament
23 and the Minister of Parliament who chairs a
24 Parliamentary space committee, and they are so
25 engaged and involved with the agreement that we

1 signed with them to partner in this space industry.
2 And we received their full support for Florida's
3 collaboration with the UK.

4 Additionally, I connected with Cella Energy, a
5 UK company I met with last year when they came to
6 the United States. They came to Florida to do a
7 trade mission. And Cella Energy agreed to open up a
8 location at Kennedy Space Center. With Florida's
9 relationship between Cella Energy and the Space
10 Florida, jobs will be created right here on the
11 space coast. Cella is hiring five scientists, plus
12 five local technicians from the space shuttle work
13 force at KSC to initially focus on the hydrogen
14 space radiation product.

15 Space radiation is a big problem, not only to
16 NASA in long-duration human space flight, but to
17 satellites in space. This is a very large market to
18 protect satellites from space radiation, because
19 radiation degrades the satellite by 20 to 25 percent
20 of their useful life. This degradation reduces the
21 life of the satellites and costs companies money and
22 time. So Cella's product will be the answer to this
23 radiation protection.

24 Cella also plans to add 100 employees in
25 Florida over the next five years.

1 From Cella's hydrogen radiation research and
2 development, two other spin offs occurred. They
3 have developed a way to produce low-cost fuel that
4 will cost our citizens less than what they paying
5 right now for gas, and it's in the research stage.
6 They also develop and improved a recharge technology
7 for batteries to make it lighter and easier,
8 particularly for our military weapon equipment.

9 Partnerships like this only strengthen
10 Florida's ability to maintain aerospace leadership
11 and create jobs in a high-tech and science-based
12 industry. This is exciting development. And the
13 State of Florida looks forward to working with the
14 Spanish ministry and the United Kingdom to increase
15 related jobs in our state.

16 This and other international MOUs, and we
17 expect additional ones, will add about 300 jobs to
18 the space coast by 2014. But it doesn't end there.
19 International partners and allies such as Canada,
20 Israel, Thailand and the European Space Agency all
21 have scheduled launches out of Kennedy Space Center.
22 Argentina and Taiwan are also utilizing American
23 private companies and space assets to gain access to
24 space. The fact is, no where else is there a
25 dedicated, committed commitment from a state

1 executive office as there is in Florida. No where
2 else is there a larger collection of rocket
3 scientists, experienced engineers and loyal
4 high-tech manufacturers other than in Florida.
5 That's why government and businesses from around the
6 globe are coming back to Florida to access space and
7 our science and technology for expanding their
8 operations.

9 The future is bright. And with Florida's
10 evolving relationship with NASA, the Air Force, and
11 many private and public sector partnerships, our
12 skilled work force and unique and ready
13 infrastructure, Florida will continue on the right
14 path of being the leader in space exploration,
15 science and technology.

16 At this time, I'd like to introduce Mr. Tom
17 Beck, our director of the Division of Economic
18 Opportunity -- Division of Community Development,
19 under the Division of Economic opportunity, and he
20 will share with you plans for Kennedy Space Center.

21 GOVERNOR SCOTT: Thank you, Jennifer.

22 (Applause)

23 MR. BECK: Thank you, Lieutenant Governor
24 Carroll. I appreciate that.

25 GOVERNOR SCOTT: Good morning.

1 MR. BECK: Good morning to you, Governor.

2 GOVERNOR SCOTT: Thanks for coming.

3 MR. BECK: I wouldn't have missed it for the
4 world.

5 I wanted to present to you today our planning
6 collaboration with NASA that we've been ongoing work
7 with them since early this year, to create a new
8 vision for the Kennedy Space Center of site
9 planning, of facilities inventory and this sort of
10 thing, to position the center for its new private
11 and public partnerships. But first, let me give you
12 some background on the Kennedy Space Center.

13 Since 1962, I mean, NASA's Kennedy Space Center
14 has been at the forefront of the nation's space
15 program. It's been responsible for many incredible,
16 inspirational moments from Project Mercury, to the
17 Apollo lunar landing program and, of course, to the
18 space shuttle program.

19 Present day, what are our next steps? You
20 heard from the Lieutenant Governor, there are lots
21 of exciting businesses that are being considered for
22 the site and there's a lot of ongoing development
23 for the Kennedy Space Center.

24 It's a national treasure. You heard from
25 Commissioner Putnam that it's about 140,000 acres.

1 Less than five percent of the Kennedy Space Center
2 has been developed. The rest of it is incredible
3 natural resource known as the Merritt Island
4 Wildlife Refuge. It's a national asset based on its
5 history, its unique location, incredible facilities
6 and natural resources.

7 The two shuttle launch pads that exist on the
8 site are the largest such facilities in the world.
9 Among the 30 spaceports, local spaceports around the
10 world, these are the largest in the world. It's
11 something we need to keep in mind. And the center
12 contains significant areas for future development
13 for research labs, industrial manufacturing
14 processing facilities; this sort of thing.

15 DEO, Department of Transportation and NASA are
16 working on a collaborative planning effort. We've
17 hired a consultant, AECOM, that has a lot of
18 experience working in other NASA centers around the
19 country, to facilitate the future planning of the
20 Kennedy Space Center. This planning effort will
21 result in a clearly defined post-shuttle mission
22 statement for the Kennedy Space Center.

23 The consultant we hired interviewed NASA
24 individuals both in DC and at the Kennedy Space
25 Center, affected local governments like Brevard

1 County, Titusville, environmental interests,
2 business interests and state agencies about the
3 future concepts for the Kennedy Space Center. And
4 these interviews formed the strategic framework,
5 which includes, what are the market opportunities
6 for the site? How is the center going to market
7 itself? What are the core competencies that NASA
8 has today? Its incredible human competencies and
9 real estate assets, the land to be developed, the
10 portion that can be developed, the great facilities
11 that exist at the Kennedy Space Center today.

12 A competitive analysis, how are other
13 spaceports competing around the world? How do we
14 compete with them? And then analogs. What other
15 entities have transitioned from -- to a new mission
16 or to a new business? How have they done it? So
17 we've looked at other analogs that may be relevant
18 to the Kennedy Space Center.

19 Yes, sir?

20 COMMISSIONER PUTNAM: Who is analogous to the
21 Kennedy Space Center?

22 MR. BECK: I'm not really sure. But the
23 consultants are looking at other institutions, other
24 businesses that have made a successful transfer to
25 -- that will be in this final report that I'll

1 mention to you, Commissioner.

2 GOVERNOR SCOTT: Would it be like some of the
3 military bases have changed their purpose, things
4 like that? Is that what you're thinking about?

5 MR. BECK: It could be like the Naval Station
6 in Orlando that's now a mixed-use community that
7 made a successful transition from an old Naval base.

8 What we did was a two-day charette. Given the
9 strategic framework from the interviews, the
10 information we gleaned from that, we held a charette
11 about a month ago.

12 Now, what is a charette? It's a planning term.
13 It's for a working workshop to create a vision for
14 an area. An area within a city, a county -- in this
15 case, it was a vision for the Kennedy Space Center.

16 GOVERNOR SCOTT: I was worried I was the only
17 person in the room that didn't know what a charette
18 was.

19 MR. BECK: The NASA folks didn't know, either,
20 but after it was over, they were clear about what a
21 charette was. But it's all the attendees
22 participate, roll their sleeves up, have input
23 toward the vision and it was well attended and well
24 thought through.

25 Anyway, the charette included the following

1 exercises: Confirmation of the strategic framework
2 from the interviews, purpose statement and inventory
3 of what the services are at the Kennedy Space
4 Center. Inventory of all the existing facilities.
5 Should they continue? Should they be torn down;
6 this sort of thing. And which of these facilities
7 should be shared with the private sector, with
8 commercial interests.

9 One of the discussions was of the two major
10 shuttle sites, launch pads, one of those ought to be
11 maybe operated by a commercial interest. It was
12 that sort of thinking that we did in the charette.

13 And then, finally, an implementation plan. How
14 do you pull this off once you come up with your new
15 vision for the Kennedy Space Center.

16 What are the future actions? The final report
17 will be prepared by AECOM and NASA by the end of
18 this month. There's a draft report out that is
19 being reviewed today.

20 In December, Kennedy Space Center NASA will go
21 to DC NASA, and we'll meet and try to get approval
22 of one of these future concepts for the Kennedy
23 Space Center. And then in 2012, we'll continue --
24 the state will continue to work with NASA to help
25 them implement this final development scenario that

1 headquarters will sign off on, and we'll help them
2 produce their master plan for the site. A master
3 plan including all the public facilities, all the
4 facilities within the site, the areas of the site
5 that commercial interests could operate facilities,
6 could develop new buildings, research labs,
7 industrial sites; this sort of thing.

8 And so, we'll be busy helping NASA through the
9 next year to achieve that final master plan, the new
10 vision for the Kennedy Space Center.

11 That's all. If you have any questions.

12 GOVERNOR SCOTT: Anybody have any questions?

13 COMMISSIONER PUTNAM: What is your sense of
14 what NASAs commitment is to the future of Kennedy
15 Space Center until there is a national vision for
16 manned space flight?

17 MR. BECK: They are totally committed today.
18 They know there's not going to be any large new
19 programs like the space shuttle any time soon, so
20 they are committed to a new public/private
21 partnership with commercial interests. They are
22 totally committed to it.

23 You know, NASA for so long has been a single
24 institution. They've done it their way. And now
25 they are inviting, you know, private sector, public

1 interests, private sector commercial interests in to
2 share the facilities, to help them go to the next
3 stage, I think, of space exploration; that sort of
4 thing.

5 COMMISSIONER PUTNAM: When I look at something
6 like a Vehicle Assembly Building, what does it cost
7 to maintain that with no activity?

8 MR. BECK: A tremendous amount.

9 COMMISSIONER PUTNAM: Are they prepared to
10 continue to maintain these facilities that are on a
11 beach with all the saltwater effects of maintaining
12 the pads, maintaining the gantries, maintaining the
13 VAB, the office buildings, is NASA really committed
14 to that?

15 MR. BECK: I think they would like to share
16 that opportunity with the commercial interests. To
17 help them take over and share in the, like you say,
18 huge expenses in maintaining those facilities; the
19 effects of salt water and that sort of thing.

20 I think they are trying to find commercial
21 interests that would be willing to take over some of
22 those facilities and renovate them, adapt them to
23 their private commercial needs; that sort of thing.

24 GOVERNOR SCOTT: As part of our obligation,
25 what you're trying to do is show them we're

1 committed, what the opportunity is and the more they
2 can see a path to more, you know, private companies
3 doing things here, the greater chance they are going
4 to fund, is that your impression?

5 MR. BECK: They have made that transition.
6 They realize that the future is no longer the old
7 way of doing things. That they have to turn the
8 page and move into the new effort. They are totally
9 committed to doing that.

10 COMMISSIONER PUTNAM: Have there been
11 discussions about allowing some partnership, some
12 space authority to have greater autonomy than what
13 the Kennedy Space Center currently has from NASA?

14 MR. BECK: I don't believe so. I haven't heard
15 that discussion.

16 COMMISSIONER PUTNAM: Here's my concern: This
17 facility, as of this moment, is probably viewed by
18 some in NASA as a greater liability than an asset,
19 its wonderful history notwithstanding. It is
20 bleeding hundreds of millions of dollars per year
21 just to maintain what we have and keep nature from
22 reclaiming it. And, of course, NASA is funded by
23 Congress, which means that it becomes a political
24 fight, where interested parties from Texas and
25 Alabama and Maryland and other competing spaceports

1 may not have an interest in seeing the Kennedy Space
2 Center maintained in such a way that it is a
3 turn-key operation when we do have the next
4 generation of flight vehicles.

5 And so, what my concern is as a Floridian --
6 and I think this is the leadership that the Governor
7 has shown by bringing this Cabinet here, is to put a
8 stake in the ground and say, the space coast and the
9 Space Center are critically important parts of
10 Florida's economic future.

11 I think that it begs the question of, is there
12 an arrangement to be had where Florida is allowed to
13 be in greater control of its own destiny as it
14 relates to the economic potential of this site.

15 LT. GOVERNOR CARROLL: To ease your concerns a
16 little bit with regards to the financial obligation,
17 with NASA agreements with Sierra Nevada to take over
18 one of the facilities, that is in the collaboration
19 efforts that we move forward with.

20 Additionally, last budget cycle, they approved
21 \$5 billion for enhancement and improvements at the
22 Cape towards infrastructure to move into the 21st
23 century. \$400 million was already appropriated or
24 released to be used at the Cape facility for those
25 enhancements, which, under NASA, will direct where

1 it goes. And that's why it's important for us to
2 see what the infrastructure needs are, what's the
3 application for the 21st century and move in that
4 direction so multiple vehicles can utilize one
5 launch site or thereabouts. So it's not just one
6 vehicle looking into that.

7 If NASA didn't have a commitment to the space
8 coast, they would not put the Orion, the next manned
9 space vehicle, to be manufactured, researched,
10 developed and manufactured right here at the space
11 coast.

12 So I think that your concerns are valid.
13 However, in the direction and the release of
14 contractual agreements, and secured job
15 opportunities that we've had here in recent times,
16 that they are moving in the direction that will move
17 us to the 21st century and have shown a demonstrated
18 effort that the resources will be here and their
19 commitment will be here.

20 GOVERNOR SCOTT: Just to follow that up, what
21 the Commissioner's talking about. Is your feeling
22 when you go and talk to senators and our
23 congressional leadership, that they are committed
24 and they are engaged?

25 LT. GOVERNOR CARROLL: I know one or two are

1 engaged and are committed. Those that are either
2 from this area or have a military background. But
3 for the greater number of our Senate -- we only have
4 two senators -- our members of Congress, I don't
5 believe they get it.

6 This is an industry that provides for our
7 state, 86,000 workers; over \$4 billion revenue to
8 our state. It's huge. And that is my effort to
9 make sure they understand, number one, it's no
10 longer your daddy's NASA. It's going to be the 21st
11 century for our grandchildren's NASA and it's going
12 to be something that's going to be a partnership
13 with commercially, commercialization as well as our
14 government entity and our from our military
15 standpoint and NASAs, their missions as well because
16 although we see things launching into space or going
17 into low earth orbit, it's not always a military
18 component. This could be a private component. It
19 could be one of the satellite companies sending
20 something up. It could be a private entity sending
21 something up into space that's going to monitor
22 whatever it is that they've have been approved to
23 do.

24 So the applications are far reaching and we
25 have in our state, progressed so far ahead of many

1 of the other states with regard to our vehicles and
2 our type equipment to launch equipment into space,
3 and no other place than the east coast here can you
4 launch into low earth orbit in a short period of
5 time. That saves money. That saves lots of money.

6 I told you earlier with regard to the rover,
7 Mars rover that will be going up, that's going to
8 take six to eight months to get to Mars. We may
9 think it's launched today, but it goes into orbit
10 and it will not reach the Mars until six to eight
11 months from now. All that time takes money. If
12 it's launched from some place else, it's going to
13 take a longer time to get there.

14 So I believe that NASA, particularly with our
15 relationship that we've built and the importance
16 that the state has placed with both our members of
17 Congress, to the decision makers at NASA, and all
18 other individuals, that they see Florida is engaged
19 and active. And I heard that all through the UK and
20 Spain. And I hear that -- when I went up to speak
21 with Secretary Yonkers the other day, he said,
22 you're all over the place. Florida is engaged in
23 this industry, and we appreciate that.

24 The new admiral that's coming in to take over
25 for Admiral Bertelli, who's in charge of all the

1 bases in this area, he said, we are so glad that
2 you, the State of Florida, is engaged in this,
3 protecting our bases, protecting our mission,
4 protecting our aerospace industry, because hardly
5 any other state is as active and engaged as Florida.

6 GOVERNOR SCOTT: Thank you.

7 Commissioner, do you have anything else?

8 COMMISSIONER PUTNAM: Nobody's worked harder on
9 this than the Lieutenant Governor. You've been
10 tireless and thank you so much for all you're doing,
11 because it's going to be important that we keep the
12 entire team together, state and federal. And there
13 are other states that want -- there is no absolute
14 guarantee that the Kennedy Space Center is the only
15 place on earth to launch vehicles into space. Utah
16 wants it, Texas wants it, Maryland wants it,
17 Micronesia wants it, Latin American nations want it
18 in partnership with Asian nations.

19 The equatorial benefits of being where we are
20 help, but they don't guarantee that we're the only
21 place that can keep manned space flight or any other
22 type of launch, commercial or government space
23 flight. And so, you know, if we're serious about
24 keeping this in Florida -- and we are -- which is
25 why we're here, Governor, you know, I just think we

1 need to make it very clear to NASA that this is a
2 priority for our state. That we're committed to
3 doing whatever it takes, and that may mean getting
4 more flexibility on the governance of this.

5 One of the challenges is it's basically been
6 turned into a -- 95 percent of the 140,000 acres is
7 a wildlife preserve. So if you found the magic
8 company to come in here to build whatever it is we
9 want to build that all of us are out there trying to
10 find, it's not as easy as it should be to get
11 permits, because this facility has been sort of
12 turned back into a nature preserve.

13 MR. BECK: Commissioner, there's about 1,000
14 acres on site that is available for development
15 without environmental -- without significant
16 environmental permits. I know you toured the site
17 and those inactive citrus areas, those can be
18 developed without too much environmental permitting
19 requirements. But you're right, 95 percent of the
20 site is a national wildlife refuge, heavily
21 regulated.

22 COMMISSIONER PUTNAM: So we've got our
23 challenges. But I think you've got the focus
24 between the Governor and Lieutenant Governor. We
25 think it's gotten renewable energy potential, we

1 think it's got manufacturing potential; we think
2 it's got commercial launch potential. But, boy, I'd
3 sure like to be more in control of our destiny than
4 we are.

5 MR. BECK: Space Florida is working with
6 Florida on Exploration Park. I think you saw that
7 during your tour, too. And I believe the first
8 phase is currently underway and the second phase is
9 being developed, I believe. So there will be many
10 phases to that.

11 LT. GOVERNOR CARROLL: Exploration Park, we're
12 going to have that as a multi-faceted operation as
13 well, and our Life Science building is there. And
14 with our management of the international space
15 station for the next ten years, that Life Science
16 Center is going to really explode and we're looking
17 for additional researchers to come in there as well.

18 So with all the commitments thus far that NASA
19 has placed into -- within the past six months, I say
20 that they are committed to making sure that we have
21 success of the Cape.

22 COMMISSIONER PUTNAM: I just think the next
23 step is to get that Congressional team together
24 because if there's -- you said they released 400
25 million of the five billion.

1 LT. GOVERNOR CARROLL: That's over a five-year
2 period.

3 COMMISSIONER PUTNAM: There's 4.6 billion
4 sitting somewhere for another state. They say, why
5 are we spending that kind of money on a facility
6 that's no longer launching manned space flight? It
7 creates an opening for vultures from other states to
8 try and come take what we've got and we can't let
9 that happen.

10 LT. GOVERNOR CARROLL: The good news is we're
11 the only ones that got money this year.

12 COMMISSIONER PUTNAM: What's that?

13 LT. GOVERNOR CARROLL: We're the only ones that
14 got money this year, which is good.

15 COMMISSIONER PUTNAM: Thanks for your
16 leadership.

17 ATTORNEY GENERAL BONDI: Lieutenant Governor,
18 you can be out there just complaining about the
19 problem, and blaming it on other people. You're out
20 there being a Lieutenant Governor who's getting
21 something done, and thank you, and thank you,
22 Governor. And I think that's why we got that money,
23 because you're all out there actively working for
24 our state, and it's making a huge difference.

25 LT. GOVERNOR CARROLL: Thank you.

1 COMMISSIONER PUTNAM: Thank you.

2 GOVERNOR SCOTT: Thank you.

3 LT. GOVERNOR CARROLL: Thank you. Governor, I
4 would like to call up Lisa Rice. She's the
5 president of Brevard Workforce, and she will also
6 give you a snapshot as to what's happening here in
7 the Cape.

8 GOVERNOR SCOTT: Morning, Lisa.

9 MS. RICE: Good morning. How are you, sir?
10 It's a pleasure to be here. It is quite an honor to
11 be able to be here and to let you know what's been
12 going on.

13 A little bit of history. That's going to be
14 really quick. What has been done -- which is also
15 about what is being done; some of the outcomes and
16 some of our newest innovations that we have.

17 So history and numbers --

18 GOVERNOR SCOTT: May I interrupt you for a
19 second?

20 MS. RICE: Sure.

21 GOVERNOR SCOTT: I think a lot of people don't
22 know what Workforce boards do.

23 MS. RICE: You're going to hear all about what
24 we do here, boy.

25 GOVERNOR SCOTT: Okay. Can you sort of give

1 people just -- what's your mission?

2 MS. RICE: Sure.

3 GOVERNOR SCOTT: So if you -- and what, you
4 know, every year, what would you sort of -- I know
5 your goals change all the time. What is sort of the
6 overall arching goal that your Workforce has?

7 MS. RICE: Put people into jobs. That's simply
8 put as you could ever do. That is what the
9 Workforce Board is here to do.

10 Now, our own personal mission is to be the
11 catalyst for Workforce Development Services in
12 Brevard County so that we have a competitive work
13 force. We've had a very competitive work force in
14 the past with our engineers and high-level there.
15 The problem is, can we maintain that? We believe we
16 can. And some of the things we've been working on
17 will help show you how and why.

18 You're right. A work force board is kind of
19 like an onion. You have to start to peel it to try
20 to figure out what exactly do they do? I will tell
21 you that in Brevard, we are very, very focused on
22 getting people jobs. AAR, Embry Air, Mid Air U.S.A,
23 some of the others, Rivian, we've helped place those
24 people into those jobs. We have direct agreements
25 with each of those companies, and we've helped put

1 the people right into the jobs. So that's what our
2 total mission is about.

3 GOVERNOR SCOTT: Thank you.

4 MS. RICE: Sure. So if we go back to 2007,
5 about four years ago is when the first funding came
6 for any of the aerospace activities that we were
7 involved in. And at that point, there was the
8 development of the Aerospace Career Development
9 Committee Council, I should say. Its acronym, ACDC,
10 was purposely picked because at that point, we
11 weren't really sure if we on the highway to hell, or
12 if we were going to be back in black. I can tell
13 you now we're back in black. So that's a good
14 thing.

15 (Laughter)

16 MS. RICE: When we did this, we brought --

17 GOVERNOR SCOTT: I think the class already
18 left.

19 MS. RICE: I made sure the kids were gone.
20 Trust me. This is adults.

21 When we did this, we had over 50 stakeholders
22 who were involved with aerospace, education,
23 economic development, who were helping us really
24 chart the course for how we were going to help these
25 aerospace workers. As we progress through the

1 years, you can see that there's been funding coming
2 along.

3 I would tell you I have been extremely
4 passionate about making sure that we received funds
5 in Brevard County to help with this situation. We
6 knew that there was going to be a tsunami of workers
7 that would be laid off and that we needed to have
8 the skills, training available for them to move them
9 into new careers. That takes money, and that's what
10 we've worked on.

11 Right now, we're in the National Emergency
12 Grant funds. That's the NEG that you see up there
13 at the very end. Currently, we have \$7.8 million in
14 that, and that ends June 30th, 2012, unless we get a
15 waiver that takes it out another year. 2012 was
16 supposed to be the end because the shuttle was
17 supposed to retire in 2010. Everything shifts.
18 We'd like for the deadline to shift, and we believe
19 that will happen at the federal level.

20 So what that very first amount of money did was
21 help us to develop the Aerospace Workforce Outlook
22 reports. And that was very important to us, because
23 it was through those reports that we realized across
24 the State of Florida, we had over a thousand
25 businesses who were impacted through the shuttle

1 retirement. And we had over 9,000 direct aerospace
2 workers that would be impacted with the shuttle
3 retirement.

4 I can tell you right now that we have a web
5 site up called Launch New Careers. And on there, we
6 have over 6,000 people, aerospace workers, who have
7 registered with us. So we have an e-mail address.
8 We have a way to connect with them.

9 That's important for me to set the stage for
10 some of the things that I'm going to tell you about
11 coming up.

12 History. You guys know this. We've had a
13 massive level of layoffs that happened 2008 to 2010.
14 A little over 2300. And then in 2011, the
15 remainder. We do expect, over the next year, to
16 have about another thousand people who are laid off.
17 They are affiliated with the final close out of the
18 shuttle; preparing it for places like Kennedy Space
19 Center. So as soon as that finalizes, then they
20 will be laid off as well.

21 GOVERNOR SCOTT: Is that the end of the
22 layoffs?

23 MS. RICE: Yes, it should be. And 90 percent
24 of those workers, by the way, do live in Brevard
25 County.

1 So now we're on to what has been done, which I
2 think is probably the most interesting part for you
3 guys to hear about. This is about what does the
4 Workforce Board do.

5 So first of all, as I said, the initial part
6 was to do some studies; understand what kind of
7 skills do these people have? And I'm going to tell
8 you, that's not as easy as it sounds because Company
9 A and Company B do not call people the same thing.
10 And having a skills matched across it is very hard
11 to get to, especially when it's proprietary
12 information.

13 But we've worked very closely with the United
14 Space Alliance, Boeing, ULA, Lockheed Martin and
15 have been able to get that kind of information
16 because they've trusted us, because they've
17 understood that this is a problem that's bigger than
18 just their own little world, and we're very thankful
19 for that.

20 I'm asked all the time, how do you know what
21 you're going to train people for? Well, that's our
22 business interviews. Since the very beginning,
23 we've gone to the industries and we've asked them,
24 what do you need? What do you think you're going to
25 need?

1 Back in 2008, we realized that we would need to
2 put a focus on the Orion or the CED capabilities.
3 So we worked with Lockheed Martin and we actually
4 ended up training a little over 250 people who, all
5 of a sudden, Constellation was canceled. We got a
6 little worried about, did we just train people for
7 something that they can't use. Whew, Orion is back
8 on. They can all use that, those skills and
9 actually, with any commercial launch, they could
10 still use the same skills that we had trained them
11 on. So it was a good way of training.

12 And speaking of training, we've been able to
13 match our dollars with United Space Alliance in
14 particular, that's the biggest one where we've
15 matched, where they found workers that were deemed
16 to be on the critical skills list. And we were able
17 to help train them while they were still working,
18 and be able to prepare them for the next phase.

19 If you will remember, when we started all of
20 this out, it was really all about training and not
21 about putting them into jobs. Because if we took
22 them away from the shuttle, we could have very
23 easily had a tragedy happen here. Safety first.
24 And so, the training became a retention tool, which
25 is kind of a unique thought. We were thinking of it

1 as getting them competitive for when the day comes.
2 The business and the employee looked at it as a
3 retention tool. If I stay here, I can get my
4 skills, and then I can be ready for that day. So it
5 actually did serve quite well for us.

6 In 2008 and 2009, our funding was general
7 revenue. And thanks to our leadership at Workforce
8 Florida, we were also able to use the targeted
9 occupations list of other regions. What that means
10 to you guys is that I wasn't as restricted as what
11 we have just here in Brevard. I could look over in
12 Orlando and say, there's a job over there, we need
13 to train to because you can live in Brevard and you
14 can work in Orlando. So let me give you a great
15 example.

16 We found out about modeling simulation and
17 training, which you heard a little bit about here
18 today. Well, we brought together Lockheed Martin,
19 UCF, and the Modeling, Simulation and Training
20 Association to have a conversation about what are
21 the needs? What are you seeing? And Lockheed
22 Martin, by the way, this was with their department
23 of defense over in Orlando.

24 So Lockheed said, well, we like UCF's
25 curriculum, but we have some Lockheed kind of things

1 that we want added to it, of course. UCF said,
2 great. Let's add them on here. United Space
3 Alliance said, great. Let's support our people in
4 actually going to those classes because those
5 classes could help us with future launch items that
6 could come along.

7 What's happened is that now, we've been
8 training people through UCF, and Lockheed Martin has
9 agreed that once they complete that program course,
10 that they are considered as internal candidates for
11 any jobs that they have there. That's pretty good.
12 It gets you past that first barrier at the very
13 least. Those are the kinds of partnerships that we
14 believe in here.

15 Another one that we've done is with the FAA.
16 Along with the United Space Alliance, again, we've
17 brought FAA together with them, they went and they
18 took a look at what the people were doing -- the
19 technicians were actually doing. And through
20 actually observing all of their skills, all of the
21 training that United Space Alliance had already
22 given to them, the FAA agreed that they did not have
23 to go to any more classes. They could immediately
24 go and sit and test for the A and P mechanics
25 certification, which is important for companies like

1 Embry Air and AAR and Mid Air U.S.A. So we've
2 facilitated that yet again as well. That's what
3 Workforce Boards do. That's what they should be
4 doing.

5 Regionally, we've also been able to work with
6 people like Siemens and Disney. I'll tell you in
7 2008, Siemens and Disney were both calling us
8 saying, how do I get my hands on those engineers?
9 We said, you don't right now because they need to be
10 here for the safety of the shuttle. But tell us
11 what you need. Tell us what you're going to need.
12 And one of the things from Siemens is that we found
13 out that it's very much about a cultural fit there
14 for them, and that's fine. We just needed some tips
15 about what does that mean for our workers.

16 Well, we worked with Siemens; understood their
17 interviewing process, understood a little bit more
18 about their cultural process. Taught that to
19 aerospace workers who have gone through interviewing
20 classes with us around that, kind of tips and
21 tricks, and now they are obtaining jobs with Siemens
22 since they are now at that point of layoff.

23 So all of the industry information that we
24 gather is passed on to our work force. We do that
25 in numerous formats. We go through brochures,

1 through articles, through newsletters, E-newsletters
2 that are delivered to them, website information and
3 one-to-one conversations as well. We also have
4 realized that 59 percent of the jobs in the area
5 require at least a Bachelor's degree.

6 Now, I've been talking about some of the higher
7 educated people here with the engineers and
8 everything, but you have to remember, we have a
9 whole bunch of technicians and administrative
10 support. Parts clerks; that kind of thing. They
11 didn't necessarily have a Bachelor's degree. In
12 many cases, they had an Associate's degree or even
13 just a high school diploma, and they've been working
14 at the Space Center for so long, that it's just --
15 they've been able to move up and make a good salary,
16 and they've never returned to school. But with 59
17 percent of the jobs needing a Bachelor's degree,
18 that's a huge thing for us to convey to that work
19 force. And we've been working with them to go into
20 their Bachelor's degrees.

21 We've used the state's tools of Help Wanted
22 online to be able to see where are the occupations,
23 what's available out there right now. And then
24 we've had another tool that's called Torque, which
25 is actually a way for us to crosswalk the states --

1 rather, the individual skills with the occupations
2 that are available. And on that, it shows them,
3 here's the kind of education you need. And, oh, by
4 the way, here's where you can go to get that
5 education as well. It's a wonderful tool that we've
6 been able to use; offered out of the state as well.

7 And then showcasing. This has been, you know,
8 you've heard me say United Space Alliance several
9 times. I cannot praise them enough for how they
10 opened the doors and made all this stuff happen.
11 Showcasing is where we worked directly with them.
12 Brought individuals in to their site. They were
13 toured around, individuals with businesses. They
14 were toured around to see what exactly the work
15 force was doing. In many cases they did that, they
16 were saying, wait a minute. That's exactly the same
17 kind of job as my guys and gals back in the shop are
18 doing. So they made a visual kind of connection on
19 the skills of this work force being available and
20 ready for their businesses. And that has led to
21 many businesses contacting us and working with us on
22 on-the-job training. I'll get to that in a second,
23 but the websites and outreach. We can go to the
24 next one.

25 What we have here are three different websites,

1 which I would please encourage anyone who wants to,
2 to go and take a peak at these. The Launch New
3 Careers is probably our biggest one. That's where
4 we've had the aerospace workers come in, they
5 register with us, we get a little bit of information
6 like where did you work before, when were you laid
7 off; that kind of good stuff. But we also are
8 putting up there what we call hot jobs. They are
9 immediate job openings, so it's constantly like one
10 of the biggest things right on the site right there
11 for them.

12 They can register for workshops there that we
13 hold. All sorts of different workshops.

14 Cool Space Careers is one of our mechanisms
15 that we're connecting people with what kind of
16 occupations there are -- what are the knowledge and
17 skills that you need to have for that. And then
18 Florida Star Net is one of those things that's
19 hosted by Space Florida, actually, that we're a
20 partner in, and on that, what we do is we're putting
21 out information about the demographics of the
22 aerospace people. Just kind of what's going on; the
23 latest topics that are happening.

24 Our metrics. Wow, that's -- good luck reading
25 that.

1 Basically, for every single one of our funding
2 resources that we have, we have different metrics.
3 But I will tell you it all boils down to pretty much
4 three things: Did we touch them in some way with a
5 service, meaning resume' writing, job review, job
6 search review; that kind of a thing. Did we help
7 them get into training -- which is important -- and
8 did we get them a job? And the job can be through
9 what we call on-the-job training or it can just be a
10 pure placement into a job. And that's pretty much
11 what every single one of our funding streams relates
12 to.

13 I do want to express that we are absolutely
14 dedicated to making sure that our metrics line up
15 with demand occupations in the area and in the
16 State, and we want to make sure that we're also in
17 tract with the state's own metrics of having people
18 employed.

19 Next one, please. So some of our outcomes.
20 First of all, as I said, that ACDC group has been
21 ongoing. They are now unified, really, in their
22 voices for space. And it is amazing to see how
23 they've been able to move legislation through over
24 the last four years. But more than that, how
25 they've been able to give guidance on, you know,

1 this is the direction we should go in serving this
2 work force.

3 Registered for our services. As I said, we
4 have a little over 6,000 that are on Launch New
5 Careers. A little over 3700 that are in Employ
6 Florida Marketplace. In Employ Florida Marketplace
7 means that they have a resume' in there, so
8 businesses can now see them. We are pushing the
9 remainder of those folks to make sure that they have
10 their resume' in there, but I couldn't force anybody
11 to do those things.

12 Receiving Workforce services. As you can see,
13 there's over 4000 people -- 4400 people -- who have
14 received services with us in our offices. But in
15 addition to that, on our express, our mobile unit,
16 which has been out at KSC, we've had over 3100
17 people who have come in and received services. And
18 since July 2010, we've done 49 reduction in forces.
19 And what that means is that we go out, our staff
20 goes out to all the folks who are getting reduced,
21 and we tell them about what we do. How do they log
22 in with us, how do they get affiliated with us, what
23 kind of services can we offer? And you can see
24 we've had over 3200 attendees in just this last
25 year.

1 Over 2000 people trained. We've got another
2 256 -- by the way, that's is snapshot in time, so
3 that number changes, like, daily on us.

4 On OJTs, these are folks that are in jobs. All
5 I did was take the national emergency grant ones.
6 We've 94 people who are under contract right now. I
7 know that doesn't sound huge, but you have to
8 remember that this is also about an employer wanting
9 to buy the employee. So I can present a lot of
10 employees or candidates there, but if they don't
11 want to buy into those services then, you know,
12 again, I can't force them to do that.

13 Adult work experiences. This is a way for
14 people to get maybe their feet wet in a new
15 industry. Especially if you're going to move all
16 the way out of aerospace into something totally new,
17 even modeling and simulation. Then you can go and
18 do an adult work experience and get your feet wet.

19 I want to tell you about these 15 that are
20 going into placement because I'm very excited about
21 these 15, and they were actually, their training is
22 actually coming out of the \$3.2 million that's with
23 Space Florida that we're contracted on.

24 Those 15 people are going through a class right
25 now -- actually, it's 19 -- that is called Drupal.

1 Any of you ever heard of Drupal? Neither had I. I
2 thought it was a disease when they first said it.

3 It is -- and I am so bad at explaining it --
4 but it is about open web-based production. The
5 White House's web page is done on a Drupal platform.
6 So it's one of those open platforms that people can
7 add modules to and make it do all sorts of things.

8 So I'm thinking, okay. It's kind of like an IT
9 job, right? No. It's a whole community. These are
10 very tight-knit people. And guess what? There's,
11 like, a couple thousand jobs out there in Drupal.
12 And I'm going, why aren't we training people in
13 Drupal then?

14 So we actually had the opportunity -- we have
15 one of the key people that deals in the Drupal
16 community that lives here in Brevard County, who I
17 happened to be connected to, and had a conversation
18 and said, let's do this. We need to train these
19 people.

20 So this is the very first pilot training. And
21 what we expect to see is that after they finish the
22 training, they go into this adult work experience
23 where they are matched up with another, kind of like
24 a mentor in Drupal, which helps them to get all
25 these freelance contracts.

1 And by the way, these jobs are international,
2 but they can stay right here and do these jobs. And
3 that's the kind of thing that we're interested in
4 promoting.

5 We have another thing that's coming along that
6 we hope will come to fruition, and that's about even
7 more field offices here. For some of our aerospace
8 workers to work here on contracts that are actually
9 overseas contracts. We've been working on that with
10 Space Florida as well.

11 So to date, we have 550 people who have
12 self-reported that they have a job. It is very
13 intensive for us to contact back to the employees,
14 rather, back to the aerospace workers to find out if
15 they are employed, but that is exactly what we are
16 into right now.

17 And for our newest innovations, just very
18 quickly. I want to let you know that we have
19 started up an initiative called Faith in the Future.
20 And what this is about is getting at least 20 job
21 clubs throughout faith-based organizations. And
22 those job clubs can help people with resume' writing
23 and job searching and things we do as well on the
24 beginning part.

25 So you might say, well, why are you trying to

1 give away some of your work? Well, first of all, we
2 have over thirty some thousand people who are
3 unemployed in Florida -- in Brevard County, and we
4 need some help like this.

5 Second, many times, people don't want to come
6 into us and tell us all of their life story. They
7 need the holistic healing that happens through a
8 faith-based community. They need their pastor and
9 their fellow churchgoers to be able to help them.
10 And so, we believe that this is another mechanism to
11 actually eventually get them tied with the Workforce
12 system, but we're starting it in faith-based
13 initiatives.

14 Small business partnership tool kit. We were
15 selected as one of four sites for this tool kit.
16 And what has happened with this tool kit is that we
17 are connecting small business support entities, such
18 as incubators and the small business development
19 centers, with those who are interested in starting
20 up a job. So out of our kick-off meeting, somebody
21 said, why don't we do a job club for entrepreneurs?
22 And there you go. We have Biz Launch.

23 If you take the time later to follow that link,
24 you will see about a two-minute video that tells you
25 a little bit about Biz Launch and has some of the

1 participants in it talking to you as well.

2 What I will tell you, what's come out of it is
3 we started with eight people. We're now at 33
4 people. One group of them, I'm just picking one
5 group, has gone and about five of them together,
6 joined together, put together their incorporation
7 laws, started up as a 501(c)(3), joined the Chamber
8 and are now doing contracts for technical work.
9 It's one at a time, these little success stories.

10 We also are working on memorandums of
11 understanding between ourselves and all of these
12 other business support entities so we know how are
13 we supposed to be referring people.

14 And then the Jobs Accelerator grant that I'm
15 sure you've heard about just recently. That is
16 going with Space Florida as the lead. We are a
17 partner in that and our part is to help make sure
18 that wherever H1BBs were being used, that we can
19 train the work force and we don't have to rely on
20 those H1BBs. There's also an innovation grant that
21 was awarded to UCF and their partners. And we are
22 also in support of that grant and want to see how we
23 can leverage the two together because it's all
24 around clean energy, and that's one of the areas
25 that we have a very strong interest in Brevard

1 County.

2 And that is it. Thank you very much.

3 GOVERNOR SCOTT: Thank you very much. Does
4 anybody have any questions?

5 COMMISSIONER PUTNAM: Outstanding.

6 GOVERNOR SCOTT: Great. Thank you.

7 LT. GOVERNOR CARROLL: Great job. Thanks,
8 Lisa. And one of the things Lisa mentioned that
9 brought to mind for our state, we're going to have a
10 wonderful opportunity with unmanned drones for it to
11 be tested right here in our state as well. We're in
12 the process of waiting for FAA approval for that.
13 So that's another activity in conjunction with our
14 aerospace activities with the Cape we will have.

15 So Governor and Cabinet, that is our
16 presentation for Space Florida and what we've been
17 doing and I hope you found it to be insightful and
18 understand that we are working collaboratively
19 together and looking outside of the box as to what
20 else we need to do in bringing about a more robust
21 infrastructure here at the Cape.

22 GOVERNOR SCOTT: Jennifer, thank you very much.
23 Tom, Lisa, thank you very much.

24 I know all four of us, if there's anything that
25 we can be doing, if there's any phone calls we can

1 be making, if there's anything we need to do to make
2 something happen, all four of us are committed. I
3 know Jennifer, you and Tom, Lisa, you guys are all
4 doing a great job here. Thank you very much.

5 LT. GOVERNOR CARROLL: Thank you, sir.
6 Appreciate it.

7 GOVERNOR SCOTT: Also, I want to recognize our
8 own secretary, Billy Buzzett, who retired early,
9 nearly eight-and-a-half months on the job, Secretary
10 of Department of Community Affairs. I know you were
11 involved with Tom on this project so, Tom, thank you
12 very much.

13 Next item is the State Board of Administration
14 presented by Ash Williams. Good morning, Ash.

15 MR. WILLIAMS: Good morning, Governor; Trustees.

16 As usual, I'll open with a little update. The
17 Florida Retirement System trust fund stood, at last
18 night's close, at \$118.5 billion. That is down 1.48
19 percent calendar year to date, which is 47 basis
20 points ahead of target.

21 Item one --

22 GOVERNOR SCOTT: That's from June 30. Is that
23 from --

24 MR. WILLIAMS: No. That's calendar year to
25 date.

1 GOVERNOR SCOTT: Oh, calendar year.

2 MR. WILLIAMS: Yes, I always give you the
3 longer period of the fiscal year to date or calendar
4 year to date.

5 GOVERNOR SCOTT: Good. The toughest time has
6 been July, August, September. September is not as
7 bad. July and August were the hardest times, right,
8 this year?

9 MR. WILLIAMS: Yes. We're in a period of
10 heightened volatility of historic levels. It's
11 miserable. If you read the Financial Times this
12 morning, you saw that the European Union will again
13 miss its near term deadline of October 23 or 24 for
14 their next coming to minds for what was to be the
15 grand solution, which is now postponed. Apparently,
16 they are facing a hard deadline within some of the
17 steps they need to take in early November.

18 But I think the frustration level everywhere is
19 just off the chart. That there is real delivering
20 that has to be done. There's reality to be faced.
21 We've got to get on with it. As you know, there's
22 no easy choices.

23 GOVERNOR SCOTT: I think we all know, make sure
24 everybody else knows, our state has the highest
25 credit rating you can have, AAA. When we came into

1 office, it was on negative watch, right?

2 CFO ATWATER: Right.

3 GOVERNOR SCOTT: Negative watch. It's stable
4 now. We have twenty straight years, the state had
5 increased its debt level by over a billion dollars.
6 This year, we're down, I know at least over \$100
7 million. So it's the first time in twenty years.

8 So we've done -- we've made the tough choices.
9 The budget was not easy, and we'll continue to that.
10 So we're not dealing with the issues that they are
11 dealing with over in Europe or at the federal level.

12 MR. WILLIAMS: Frankly, I think they can take a
13 page or two out of Florida's book and will be well
14 served by it.

15 Item One, request approval of the minutes of
16 the August 16 meeting.

17 GOVERNOR SCOTT: Is there a motion to approve
18 Item One?

19 ATTORNEY GENERAL BONDI: Move to approve.

20 GOVERNOR SCOTT: Is there a second?

21 COMMISSIONER PUTNAM: Second.

22 GOVERNOR SCOTT: Moved and seconded. Item One
23 is approved without objection.

24 MR. WILLIAMS: Thank you. Item Two, request
25 approval of the fiscal determination, \$12,950,000

1 Florida Housing Finance Corporation, multifamily
2 mortgage revenue bonds. This is for the acquisition
3 of rehabilitation of Lincoln Fields Apartments in
4 Miami Dade County.

5 GOVERNOR SCOTT: This is not full faith and
6 credit of the State.

7 MR. WILLIAMS: Correct.

8 GOVERNOR SCOTT: This is the project that was
9 started long before we were elected.

10 MR. WILLIAMS: Correct.

11 GOVERNOR SCOTT: Is there a motion to approve
12 Item Two?

13 CFO ATWATER: So moved.

14 GOVERNOR SCOTT: Is there a second?

15 ATTORNEY GENERAL BONDI: Second.

16 GOVERNOR SCOTT: Moved and seconded. Item Two
17 is approved without objection.

18 MR. WILLIAMS: Thank you. Item Three, request
19 approval of fiscal determination, in the amount of
20 \$9,250,000, Florida Housing Finance Corporation,
21 multifamily mortgage bonds. This is for the
22 acquisition rehab of the Hamlin Hills -- Hamlin
23 Mills Apartments, also in Miami Dade County.

24 GOVERNOR SCOTT: I know the full faith and
25 credit of the state started before we were elected.

1 MR. WILLIAMS: Correct on both counts.

2 GOVERNOR SCOTT: Is there a motion to approve
3 Item Three?

4 ATTORNEY GENERAL BONDI: Move to approve.

5 GOVERNOR SCOTT: Is there a second?

6 CFO ATWATER: Second.

7 GOVERNOR SCOTT: Moved and seconded. Item
8 Three is approved without objection.

9 MR. WILLIAMS: Thank you. Item four, request
10 approval of a fiscal determination, \$7,300,000,
11 Florida Housing Finance Corporation, multifamily
12 mortgage revenue bonds. This is the Hilltop Village
13 Apartments acquisition and rehab in Duval County,
14 Florida.

15 GOVERNOR SCOTT: Again, another full faith and
16 credit of the state project started before we were
17 elected.

18 MR. WILLIAMS: Yes, sir.

19 GOVERNOR SCOTT: Is there a motion to approve
20 Item Four?

21 CFO ATWATER: So moved.

22 GOVERNOR SCOTT: Is there a second?

23 ATTORNEY GENERAL BONDI: Second.

24 GOVERNOR SCOTT: Moved and seconded. Item Four
25 is approved without objection.

1 MR. WILLIAMS: Thank you. Item Five, request
2 approval of an authority to file notice of proposed
3 rule for the Florida Administrative Code
4 Reimbursement contract, and to file this rule along
5 with incorporated forms for adoption if no member of
6 the public timely requests a rule or hearing.

7 This is the annually required reimbursement
8 contract for hurricane catastrophe fund. A rule
9 workshop was held on the 29th of September. All
10 went well. We do not see any material changes here.

11 GOVERNOR SCOTT: Okay. Any questions on this?
12 Okay.

13 Is there a motion to approve Item Five?

14 ATTORNEY GENERAL BONDI: Move to approve.

15 GOVERNOR SCOTT: Is there a second?

16 CFO ATWATER: Second.

17 GOVERNOR SCOTT: Moved and seconded. Item Five
18 is approved without objection.

19 MR. WILLIAMS: Thank you very much.

20 GOVERNOR SCOTT: Thank you very much, Ash.

21 The next agenda is the Department of Highway
22 Safety and Motor Vehicles presented by Julie Jones.

23 ATTORNEY GENERAL BONDI: Who is wearing white.

24 MS. JONES: Who is wearing white.

25 Good morning, Governor; Cabinet members. I

1 really do appreciate it because this is very serious
2 issue in Florida. Teen drivers. We have about
3 740,000 teen drivers on the highways in Florida and
4 we have about 26,000 accidents that result in over
5 18,000 injuries and 144 fatalities last year. And
6 we think through education, we've got six events
7 around the state to date to highlight this.
8 Increased education for parents; increased
9 involvement; ways to get parents involved.

10 We actually got with teens and got teens to
11 help us design a web site. It's called
12 Takethewheel.net. And we directed teens there. We
13 have several initiatives, the Care Initiative on our
14 web site. So I would take this opportunity to ask
15 the general public to think about teen drivers and
16 point them to many, many areas where we think we can
17 help educate folks and keep them thinking straight
18 and prevent fatalities.

19 GOVERNOR SCOTT: You should make them watch
20 those movies that I had to watch in high school
21 where it had all those accidents.

22 CFO ATWATER: Everybody is dead.

23 GOVERNOR SCOTT: Oh, man, scares the living day
24 daylights out of you.

25 ATTORNEY GENERAL BONDI: I think they retired

1 that movie.

2 GOVERNOR SCOTT: Probably before you all came
3 to Florida.

4 ATTORNEY GENERAL BONDI: May I make a comment?
5 I was teasing. May I make a comment, Governor?

6 GOVERNOR SCOTT: Yes.

7 ATTORNEY GENERAL BONDI: As a prosecutor for
8 twenty years, which is a long time, but as a
9 prosecutor, I would see so many pictures of traffic
10 fatalities and these teenagers dead on the side of
11 the road. And Florida Highway Patrol would come in,
12 law enforcement would come in and they would say, if
13 they were wearing their seatbelt, they would have
14 walked away with a scratch. Are you finding that,
15 too?

16 MS. JONES: That's correct. Although seatbelt
17 use is up, it's not as good as it could be for our
18 teen drivers.

19 COMMISSIONER PUTNAM: It's harder to get a
20 driver's license now as a teen, right? Isn't there
21 a longer waiting period?

22 MS. JONES: It's our graduated license program.
23 And that's, again, where we point our parents to our
24 CARE Initiative. And that's courtesy, attention,
25 responsibility and experience. It's got a

1 workshop -- it's got a workbook that the parent can
2 go through; driver education.

3 Graduated driving means you can get a learner's
4 permit. You have to have an adult with you at 15.
5 Then you can graduate to a supervised. At 16, drive
6 alone, but only under certain circumstances. And if
7 you've pass all of that, we then put a license in
8 your hand.

9 But I would tell you even in highway safety, I
10 have parents all the time that walk up to me and go,
11 in nine months, my child is going to have a
12 learner's permit. And it's hard on parents knowing
13 that they're out there on the road and what they
14 are -- giving them all the tools they can to help
15 their teens is very important and we're doing a lot
16 of that.

17 COMMISSIONER PUTNAM: On the graduated license
18 program, is there a correlation to reducing teen
19 accidents or has it been offset by the new
20 distractions that have been invented in the
21 intervening time?

22 MS. JONES: I can't answer that question
23 because there's so much going on right now. As you
24 allude to, a lot of texting, a lot of technology.
25 We were actively pursuing additional tests on our

1 driver's test for first-time drivers about
2 distracted driving. Not just texting, because
3 there's a lot of distracted driving issues.

4 But we have seen across the country, a decrease
5 in accidents, in fatalities for teens, and it has to
6 do a lot with education. It has a lot to do with
7 technology. Safer vehicles, quicker response, even
8 in our fatality rates for the state, emergency
9 response. Hospitals are better, so rates are down.

10 But we still -- teen fatalities is the number
11 one killer of teen crashes in the state. So we're
12 going to continue to work on this. And again, the
13 parents are key. Government can't do this. But we
14 can put all the tools out there to help the students
15 and help the parents.

16 ATTORNEY GENERAL BONDI: Let me ask a question.
17 Julie, are a lot of the accidents you're seeing,
18 one-car accidents or where the other teen's friends,
19 the teen's friends in the car are killed or
20 injured --

21 MS. JONES: It's --

22 ATTORNEY GENERAL BONDI: Same car?

23 MS. JONES: It's both. I don't know the
24 specifics for teens, but I know 40 percent or so of
25 the total accidents that we investigate in the

1 state, are car versus tree, car versus some hard
2 object. And that's not hard to kind of get people
3 thinking straight and thinking safe.

4 ATTORNEY GENERAL BONDI: I saw a lot of kids
5 being thrown from cars, friends being thrown from
6 cars.

7 CFO ATWATER: What percentage was that?

8 MS. JONES: About 40 percent of them. And I'm
9 going to talk about how we're going to change how we
10 do crash investigations later in my presentation
11 based on that statistic. I can go ahead and tell
12 you now.

13 We have had, for years, an old method of doing
14 fatality investigations, crash investigations.
15 We're the only state left that has a dedicated unit
16 that just does that. And if you have 40 percent or
17 better of crashes where the officer -- the trooper
18 drives up on it and it's vehicle versus tree, why
19 wait and why hold a deputy or a police officer, a PD
20 officer at the scene to wait for a fatality
21 investigator to get there?

22 So we're going to change how we operate. We're
23 going to reduce the number of corporals that we
24 have; put those corporals back on the road doing
25 day-to-day traffic enforcement and train every

1 single trooper to do the easier one-on-one type
2 crash and fatality investigations. And then having
3 in each troop, a special core group of people to do
4 the multiple fatalities, the larger, more difficult
5 investigations.

6 We're going to start in January. And every
7 trooper that graduates now from our academy will
8 also have this training. So you have kind of
9 one-stop shopping with that trooper that rolls up,
10 gets cars off the highway quicker, clears the scene
11 of the accident, gets it investigated quicker and
12 again, not the more complexed ones, but certainly
13 with such a high percentage of one vehicle involved,
14 it makes sense. And we'll have this completed in
15 the next two years.

16 More efficient, more effective, gets it
17 investigated quicker and puts more troopers doing
18 all types of traffic on the road.

19 ATTORNEY GENERAL BONDI: Let me ask a question.
20 A lot of these aren't alcohol related. They are
21 just bad driving by teens; is that right?

22 MS. JONES: That's correct.

23 GOVERNOR SCOTT: Okay.

24 MS. JONES: So with that, I have four items for
25 your consideration and approval today.

1 We respectfully request approval of the
2 Department's annual performance report for last
3 year, 2010-2011. This is my final report for that
4 fiscal year.

5 We had an excellent year and I'm proud to say
6 we maintained our focus on our core mission, which
7 is public safety. Last year, our highway fatality
8 rate continued to fall. In 2010, we saw a reduction
9 of almost four percent to an all-time low of 1.25
10 fatalities per 100 million miles driven. This is
11 1,089 fewer fatalities on Florida highways than five
12 years ago.

13 This is great news. When I met with the
14 Governor a month ago, the Governor's very, very
15 concentrated on benchmarks and he said, so what?
16 What does this mean, Julie? Where are we in the
17 grand scheme of things relative to the rest of the
18 country? We're number 34. And we're number 34 for
19 a lot of reasons, but we're going to continue to
20 work on closing the gap. We have a lot of rural
21 roads, which have higher fatality rates, and we have
22 a lot of visitors than a lot of states. Those 80
23 million visitors that come to Florida, get behind
24 the wheel, don't know where they are, have rental
25 cars; are driving our fatality rate up.

1 But as an example, the national fatality rate
2 is 1.13. Again, we're at 1.25. Texas is at 1.33,
3 Alabama, 1.51, Georgia, 1.18. So it's all over the
4 board. I think it's very important that we start to
5 concentrate some of our PR campaigns in the Orlando
6 areas, in the places -- south Florida, where we have
7 a lot foreign drivers, which also creates issues
8 with how we educate our drivers.

9 We have a new company that's come to us, that's
10 going to translate a lot of our driver handbook
11 material and our education materials into multiple
12 languages. And it's done through a computer system.
13 It's quick. It's going to not be very expensive.

14 So these initiatives, I think, are going to
15 help us a lot on that particular number. It's good.
16 We're going to make it better.

17 Driver's license office wait times, the bane of
18 my existence, are actually getting better. We
19 recently saw average wait times decline in this
20 current quarter -- not last year -- but it's because
21 we're getting better hiring. We have a lot of churn
22 and a lot of vacancies and we transition our
23 driver's license work to the county. The county
24 wants to gear up real quick. They take our people
25 off the line or half our office staff before we

1 close an office. And it would be somewhat
2 irresponsible to try to hire someone and train them
3 for a couple of months when we're closing the office
4 in a couple of months.

5 So we're working with our tax collectors. But
6 in the counties, the nine counties that I have
7 exclusive control over right now, I visited with
8 General Tichjob (ph), and he and I started an
9 initiative. I think, Governor Scott, you were
10 briefed on this a couple weeks ago.

11 We have 30 percent unemployment in returning
12 National Guardsmen. So we're matching returning
13 units with our Highway Patrol academy, our dispatch
14 facilities and our driver's license offices, going
15 directly to returning Guardsmen, putting an
16 application in their hand and trying to expedite the
17 hiring process, and this will help me with this
18 particular metrics.

19 GOVERNOR SCOTT: That's a big bonus for us, 30
20 percent. If anybody has any ideas.

21 MS. JONES: We've also seen improvement in our
22 call center area resulting -- we've got some new
23 software. And this allows you to go on the web site
24 and ask commonly asked questions. It's a really
25 neat product. It has eliminated a lot of e-mails

1 and reduced the numbers of calls that come in
2 because you can get the correct answer. It's easy;
3 it's intuitive on our web site.

4 Last year, we had a spike in traffic homicide
5 investigations that went over our 90-day encouraged
6 closure time. The number looks bad in the report.
7 It's actually because we changed supervision in this
8 unit, and there were a lot of cases that were not
9 closed timely because of just paperwork.

10 So in May, we closed a whole bunch of stuff
11 that should have been closed months ago, and it
12 makes the number look bad. This is where we're
13 going to, though, implement this change in staffing.
14 And I think once we evenly distribute the homicide
15 investigators across the state, it will create some
16 efficiencies that will close these cases much
17 quicker.

18 So that's my report from last fiscal year.

19 GOVERNOR SCOTT: Great.

20 ATTORNEY GENERAL BONDI: All right.

21 GOVERNOR SCOTT: Is there a motion to approve?

22 ATTORNEY GENERAL BONDI: Motion to approve.

23 GOVERNOR SCOTT: Is there a second?

24 CFO ATWATER: Second.

25 GOVERNOR SCOTT: Moved and seconded. Item One

1 is approved without objection.

2 MS. JONES: Thank you.

3 We respectfully request approval of the
4 Department's first quarter performance report for
5 this fiscal year.

6 As I noted, last fiscal year was a lot of
7 outputs. I've been counting things that were
8 irrelevant. So last June, I brought an
9 outcome-driven plan to you that has a dashboard
10 associated with it. I've got to compliment my
11 security planning section for pulling this off.

12 We put this dashboard live with matching all of
13 the metrics in my performance plan. We've gone to
14 the Legislature and now have all our long-range
15 planning program measures matching, which has never
16 happened before, ever. And it also matches,
17 Governor, your budget performance measures.

18 They worked hard. It went live last month with
19 our employees. And we're tracking -- about 2,000
20 employees have used -- individuals have used the
21 site.

22 We put it up on the agency's external website
23 on the 10th, but not noticed it yet. I wanted to
24 roll that here with the Cabinet members. But we've
25 already had almost 300 people click on it there.

1 And this is my desire to show what we do; point the
2 public to how we claim success with public safety
3 and then get some input.

4 GOVERNOR SCOTT: What's nice about it, it's out
5 there. It's good information up there. Everybody
6 can see it. And they can get ahold of you if they
7 think there's a better way of doing it.

8 MS. JONES: That's correct. Every page, it has
9 a place where you can click to get more information,
10 ask a question or contact Dave Westbury, who's the
11 lead in this.

12 So if you go to our main web site and click on
13 dashboard, you'll get that page that you just saw.
14 And if you click on, say, public safety -- next
15 slide -- it will drill you down into three primary
16 areas that we're tracking relative to public safety:
17 Highway crashes, highway safety education
18 enforcement and criminal investigations.

19 Now, you want to know about highway safety
20 crashes, so you click on that, and it will take you
21 to the six measures that are in the -- did I drill
22 down that far? These are the six measures that feed
23 up. And we have data cubes now so all our data
24 feeds in. And I can give you, for many of these
25 measures, at every month, how these are doing.

1 And when we see a needle that's creeping, say,
2 in the red -- and I'm going to talk about that
3 commercial vehicle crashes, or something creeping to
4 yellow, every month, beginning of the month, we go
5 back and we meet with every manager. And someone is
6 responsible for each one of these dashboards and the
7 measures that are going into it. And so, we're
8 monitoring it continuously to see do we need to
9 change staffing, do we need to redirect where we're
10 going and what we're doing.

11 I think there's one more drill down. If you
12 drill -- each dashboard then gives you what the
13 measure is, how we measure it, and then why it's
14 important. So you can --

15 GOVERNOR SCOTT: That's really good.

16 MS. JONES: -- you can go down.

17 Now, what is not available to the public yet
18 and what will be initially available to staff, I
19 want a trip commander to be able to look at this
20 measure and drill down into county data. So those
21 squads, those supervisors, front line, can look and
22 see what their data is relative to the rest of the
23 state. And that's for next, say, January, February.
24 We're still getting the cubes built. But this is
25 going to be very helpful. And we're making our

1 supervisors responsible for individual performance
2 that rolls into the agency performance.

3 GOVERNOR SCOTT: That's good.

4 MS. JONES: So the dashboard, itself, and my
5 performance plan, you'll see rather than the
6 dashboard, we give you in the form of a list with
7 green, yellow, orange, green, green, yellow and red,
8 we've got a number of good things to talk about.

9 I'd say of the 34 measures that we track, 30
10 are in the green. I've got two yellow; two red
11 right now. The first yellow gauge is the percentage
12 of criminal investigations completed in 90 days.
13 We're 2.4 percent off our goal of 70 percent. And I
14 think the reorganization of the patrol, and what I
15 talked about earlier, is going to be very effective
16 in moving this gauge back into green.

17 This is also going to allow supervisors to look
18 at this, and we're going to do staffing based on
19 this as well to see where we have higher response
20 times and we have longer investigative periods. The
21 complexity and number of certain types of
22 investigations also affects this.

23 The number of customers who rated services
24 satisfactory or better is also in yellow. And I
25 actually, Governor, asked my staff to go out and

1 relative to benchmarking all of these, I said, find
2 out nationwide, who does satisfaction surveys. And
3 very few people do this. California has a fairly
4 good site, but most states, because real I.D.,
5 because of weight times, they've kind of buried
6 this. They don't have dashboards. Virginia has a
7 good dashboard, but it's better just if you don't
8 talk about it, hopefully it will go away kind of
9 mentality.

10 We've taken a different tact. The standard is
11 85 percent. We're at 80.2. So we're hoping the
12 yellow status tells us we need to continue to reduce
13 wait times and to get added services online. That's
14 going to be the key for a lot of our users.

15 The commercial vehicle crash gauge, which you
16 saw in one of the previous slides, is red, but it's
17 what I call a false negative. Federal DOT asked us
18 to change our reporting form. Back in January the
19 Florida Department of DOT -- of Motor Carriers, but
20 I had all the forms in the crash reports and the
21 data. Now that we've put Motor Carrier and Highway
22 Safety puts more of an emphasis on this in one
23 agency, this piece, we changed the form, but the
24 data that DOT was tracking prior to does not match
25 the data that I'm collecting now. And an outshop at

1 Florida DOT is trying to rework last year's data to
2 match this. And the Federal DOT approves that this
3 will not be in the red or it will be in the yellow.
4 So this is an anomaly right now. If they can't, it
5 just means I have to wait for a comparison next
6 year.

7 But we have specific goals and we're tracking
8 those specific goals relative to commercial crashes.
9 Our actual inspections are up and our weight checks
10 are up, so I don't believe that this is real.

11 Customer service wait times and driver's
12 license offices is also red, but we've recently
13 reallocated resources and we pushed a lot of vacant
14 positions as a result of closing offices around the
15 state to offices that were going to remain open.
16 And as a result of that, this gauge shows red for
17 the quarter, but for September, actually 77 percent
18 of our customers waited 30 minutes or less. So
19 that's huge. So I'm finally seeing this measure
20 move the needle, and it's based primarily on
21 staffing. That's an 18 percent increase in weight
22 time.

23 COMMISSIONER PUTNAM: Is that all people
24 waiting on a license or those who had an appointment
25 or those who did not have appointment?

1 MS. JONES: Those are all people that go into
2 the office and go in, get a ticket and wait.
3 Appointment or not. And those are the offices that
4 I control. Not the tax collectors.

5 COMMISSIONER PUTNAM: So how much -- is there a
6 big difference between those that have appointments
7 and those that don't have an appointment?

8 MS. JONES: It's a lot quicker if you have an
9 appointment, which is the reason -- I actually have
10 a budget issue I talked to you at the last meeting
11 about, to expand our appointment system to all of
12 our clients, all of our services and to our tax
13 collectors in order to also speed that up.
14 Technology is going to be the way to do this.

15 I've tried to fight the "we need more people,
16 spend more money", and that that hasn't worked thus
17 far. So we're going at the wait times, appointments
18 and moving our staff around relative to need.

19 So that is my first quarter report.

20 GOVERNOR SCOTT: Great. Anybody have any
21 questions? Okay. Is there a motion to approve Item
22 Two?

23 CFO ATWATER: So move.

24 GOVERNOR SCOTT: Is there a second?

25 ATTORNEY GENERAL BONDI: Second.

1 GOVERNOR SCOTT: Moved and seconded. Item Two
2 approved without objection.

3 MS. JONES: Thank you, Governor. It was my
4 intent had we been in Tallahassee, to do this live
5 so you could actually go through it. We couldn't do
6 it here. I can bring this to your office if you'd
7 like to see how it works, but it's pretty cool. I
8 actually worked with it on the Blackberry coming
9 down just to see if I could see it on the
10 Blackberry, and you can.

11 Item Number Three, we respectfully request
12 approval for the four-year extension on the terms of
13 two medical advisory board members. These board
14 members give generously of their time -- they are
15 volunteers -- to review the status of at-risk
16 drivers on the behalf of the Department. We
17 appreciate their willingness to serve and the
18 contribution that they make for Florida's roads.

19 Doctor Carl Salvati is a Board certified
20 neurologist, and Doctor G. Lichtman is a Board
21 certified internist. Doctor Lichtman is currently
22 serving as the Chairman of the Board. Both
23 physicians are in good standing with the medical
24 association.

25 GOVERNOR SCOTT: All right. Is there a motion

1 to approve Item Three?

2 CFO ATWATER: So moved.

3 GOVERNOR SCOTT: Is there a second?

4 ATTORNEY GENERAL BONDI: Second.

5 GOVERNOR SCOTT: Moved and seconded. Item
6 Three is approved without objection.

7 MS. JONES: Item Four. Finally, we would
8 respectfully request the approval of Rule 15(c)18
9 for final adoption.

10 This rule relates to the electronic filing
11 system used by car dealers to title and register
12 cars. This rule amendment modifies the application
13 form to become an electronic filed agent and the
14 change allows tax collectors to sign the dealer
15 application, allowing the dealer to actually do work
16 in a different tax collector's area than where the
17 car dealership is. This streamlines the car
18 dealer's business process and creates efficiencies
19 in their work flow.

20 COMMISSIONER PUTNAM: So moved.

21 GOVERNOR SCOTT: Is there a second?

22 ATTORNEY GENERAL BONDI: Second.

23 GOVERNOR SCOTT: Moved and seconded, Item Four
24 is approved without objection. Thank you very much.

25 MS. JONES: With that, I appreciate your

1 support of the Department.

2 GOVERNOR SCOTT: Thanks, Julie.

3 All right. Next on the agenda is the Florida
4 Department of Law Enforcement presented by Jerry
5 Bailey.

6 MR. BAILEY: Morning, Governor; Cabinet.

7 GOVERNOR SCOTT: Good morning.

8 MR. BAILEY: Governor, I was prepared this
9 morning to give an overview of the Department before
10 we get into the agenda, but I know we're running
11 behind. I would like to offer to you that we
12 suspend that for a future meeting and move directly
13 into our agenda.

14 GOVERNOR SCOTT: That would be great.

15 MR. BAILEY: The first item on my agenda are
16 the minutes of the August 16 cabinet meeting.

17 GOVERNOR SCOTT: Is there a motion to approve
18 Item One?

19 ATTORNEY GENERAL BONDI: Motion to approve.

20 GOVERNOR SCOTT: Is there a second?

21 CFO ATWATER: Second.

22 GOVERNOR SCOTT: Moved and seconded. Item One
23 is approved without objection.

24 MR. BAILEY: The second item is our fiscal year
25 2011 performance report, purchases over \$100,000 for

1 the April, May, June quarter.

2 You will have noted that the Department
3 maintained a steady level of performance throughout
4 this year.

5 Just a few highlights. We announced the lowest
6 state crime rate in four decades, and in just a
7 few --

8 GOVERNOR SCOTT: Congratulations.

9 MR. BAILEY: -- days, we will be presenting the
10 mid-year report. We're putting the final touches on
11 that and it will be another good news item for you.

12 In November, we had a record number of hits on
13 the state DNA database. We reduced the lab
14 turnaround time in almost every discipline. We
15 coordinated the statewide prescription drug strike
16 force. We implemented the methamphetamine precursor
17 electronic monitoring system and the pharmacists.
18 We continued our forefront role in economic crime,
19 mortgage fraud and public integrity investigations.
20 We enhanced the capability of electronic
21 surveillance and improved the speed in identifying
22 and locating and arresting criminal suspects. We
23 revised the Department of Corrections basic recruit
24 training program. We reduced the wait time for
25 Florida citizens to purchase a firearm, and we

1 expedited the background process for citizens
2 seeking employment and licenses in the state.

3 Those are a few of the things that we did that
4 I am proud of. I'll be happy to answer any
5 questions on Item Two.

6 GOVERNOR SCOTT: Any questions? Okay. Is
7 there a motion to approve Item Two?

8 ATTORNEY GENERAL BONDI: Motion to approve.

9 GOVERNOR SCOTT: Is there a second?

10 COMMISSIONER PUTNAM: Second.

11 GOVERNOR SCOTT: Moved and seconded. Item Two
12 is approved without objection.

13 MR. BAILEY: Item three is our 12-13
14 legislative budget request. Again, our focus is to
15 maintain our core mission and stay with our
16 services, but bring to you what we think is a
17 limited conservative request.

18 We're requesting \$872,000 to continue the
19 expansion of the DNA database. We're requesting
20 \$138,000 to increase criminal justice information
21 audits. That whole system is growing. We have
22 requirements. People are starting to outsource
23 databases. We need these two new auditors to take
24 care of our obligation to the federal government.
25 \$1.7 million to continue the expansion of our

1 electronic surveillance teams around the state.

2 \$704,000 for a methamphetamine lab clean up.
3 That was previously a federal program. They backed
4 out. Our counties are now having to bear the burden
5 of cleaning up these meth labs that are still
6 cropping up around the state, and we're asking for
7 that money for those cleanups.

8 And \$492,000 in trust fund authority for
9 criminal history record check credit cards. A lot
10 of people that are buying criminal history checks
11 are paying by credit card. In the past, we've
12 absorbed those charges. But they are going up and
13 we just cannot afford to do that any longer.

14 We're also proposing to eliminate
15 four-and-a-half million dollars in federal trust
16 fund authority having to do with an expired program.
17 And the net request of that is actually a \$571,000
18 decrease over the budget that I'm operating under
19 now.

20 Additionally, as part of our budget request,
21 the Legislature requires that we turn in what they
22 call the 8(b). And that's a plan -- a proposal, if
23 you will, for the Department that would show what we
24 would do if a ten percent budget cut were imposed
25 upon us. To us, right now, that would mean either

1 reducing or eliminating 20 functions, 176 positions
2 and \$16 million.

3 What we are asking, and if it comes to it, it
4 would be like our missing endangered persons
5 clearinghouse, the sexual predator database; things
6 of that nature, but what we have asked them and will
7 continue to ask them and to ask you is that we not
8 have any more across-the-board cuts to the
9 Department. If we have to take all or part of this
10 money, that they have the courage to step up and
11 eliminate a program; allow us to stop doing
12 something rather than continuing to cripple the
13 Agency.

14 I'll be happy to answer any questions about our
15 legislative budget request.

16 GOVERNOR SCOTT: Any questions?

17 ATTORNEY GENERAL BONDI: No.

18 GOVERNOR SCOTT: Everybody knows the numbers.
19 We're projecting now for fiscal year starting July
20 1, 2012, between a \$1 and \$2 billion shortfall.
21 That's part of why this is happening.

22 COMMISSIONER PUTNAM: You have the flexibility
23 on your AB to offer up a program that gets to the
24 ten percent, don't you? They didn't necessarily
25 narrow the request to being across-the-board, did

1 they?

2 MR. BAILEY: No, Commissioner, but we have
3 reached the point where any program that we have
4 left to cut of any significance is critical. We
5 don't have anything we want to cut. We don't have
6 anything our constituents want to cut. But it would
7 be preferable to do that than to have me cut four
8 and a half, six percent across-the-board and
9 continue the bleeding with positions and things of
10 that nature.

11 COMMISSIONER PUTNAM: Definitely no fun. We're
12 all doing it, too.

13 GOVERNOR SCOTT: Is there a motion? I have to
14 abstain because I do a separate budget. Is there a
15 motion to approve Item Three?

16 ATTORNEY GENERAL BONDI: Move to approve.

17 CFO ATWATER: Second.

18 GOVERNOR SCOTT: Moved and seconded. Item
19 Three is approved with one abstention noted.

20 MR. BAILEY: The final item is our proposed
21 legislation. We have two items that we will be
22 proposing this year. The first is that we receive a
23 clarified exemption. And the public records law
24 that allows us to exempt the data in our system,
25 that, of those people that have come forward and

1 registered to be recipients of information out of
2 our sexual predator, sexual offender database. We
3 have started to get -- to receive requests for that
4 data. And Governor and Cabinet, what you have in
5 there is people that have registered with us.
6 They've given us their e-mail addresses and other
7 identifiers, and they have asked -- that's where you
8 ask, I want to know if this particular person that's
9 been convicted of a sex crime is moving around our
10 state and I want to give you the address of the
11 school, my church, my home, and I want to know if
12 someone moves in there.

13 We don't think it's appropriate to release that
14 kind of information to the public and we're going to
15 ask for a clarified exemption for that.

16 The second item has to do with data center
17 consolidation. We are now scheduled to become
18 consolidated with this program in 2013. We are
19 proponents of any efficiency measure, but there are
20 reasons some of them, FDLE reasons, but more so, our
21 communications we run with the federal government
22 that just does not allow us to be part of the system
23 as it's set up now.

24 So we would like your approval to go forward.
25 We're requesting that exemption.

1 GOVERNOR SCOTT: Any questions?

2 ATTORNEY GENERAL BONDI: No.

3 GOVERNOR SCOTT: Is there a motion to approve
4 Item Four?

5 ATTORNEY GENERAL BONDI: Move to approve.

6 GOVERNOR SCOTT: Is there a second?

7 COMMISSIONER PUTNAM: Second.

8 GOVERNOR SCOTT: Moved and approved. Item four
9 is approved without objection.

10 MR. BAILEY: Thank you.

11 GOVERNOR SCOTT: Thanks, everybody, for coming
12 today. It's wonderful be here at the Kennedy Space
13 Center. This concludes our cabinet meeting and we
14 are adjourned.

15 (Proceedings concluded at 11:10 a.m.)

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CERTIFICATE OF REPORTER

STATE OF FLORIDA:

COUNTY OF ORANGE:

I, RITA G. MEYER, RDR, CRR, CBC, CCP, do hereby certify that I was authorized to and did stenographically report the foregoing proceedings and that the foregoing transcript is a true and correct record of my stenographic notes.

I FURTHER CERTIFY that I am not a relative, employee, attorney or counsel of any of the parties, nor am I a relative or employee of any of the parties, attorneys or counsel connected with the action, nor am I financially interested in the outcome of the action.

DATED this 26th day of November, 2011.

RITA G. MEYER, RDR, CRR, CBC, CCP