THE CABINET STATE OF FLORIDA

Representing:

STATE BOARD OF ADMINISTRATION

DIVISION OF BOND FINANCE

FINANCIAL SERVICES COMMISSION, OFFICE OF FINANCIAL REGULATION

FINANCIAL SERVICES COMMISSION, OFFICE OF INSURANCE REGULATION

DEPARTMENT OF REVENUE

DEPARTMENT OF VETERANS' AFFAIRS

DEPARTMENT OF LAW ENFORCEMENT

ADMINISTRATION COMMISSION

BOARD OF TRUSTEES, INTERNAL IMPROVEMENT TRUST FUND

The above agencies came to be heard before THE FLORIDA CABINET, Honorable Governor Crist presiding, in the Cabinet Meeting Room, LL-03, The Capitol, Tallahassee, Florida, on Tuesday, December 9, 2008, commencing at 9:05 a.m.

Reported by:
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Registered Professional Reporter
Notary Public

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APPEARANCES:

Representing the Florida Cabinet:

CHARLIE CRIST Governor

CHARLES H. BRONSON Commissioner of Agriculture

BILL McCOLLUM Attorney General

ALEX SINK Chief Financial Officer

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1	PROCEEDINGS
2	* * *
3	(Commenced at 9:25 a.m.)
4	GOVERNOR CRIST: Executive director of the
5	Agency for Enterprise Information Technology, we
6	have a vote on that. We have an appointment before
7	us requiring Cabinet approval. I'd like to ask the
8	Cabinet to approve our appointment of David Taylor
9	as Executive Director of the Agency for Enterprise
10	Information Technology.
11	COMMISSIONER BRONSON: Governor?
12	GOVERNOR CRIST: Yes, sir, Commissioner.
13	COMMISSIONER BRONSON: I would like to make the
14	motion to confirm David Taylor as Executive Director
15	of the Agency for Enterprise Information Technology.
16	GOVERNOR CRIST: Is there a second?
17	CFO SINK: Second.
18	GOVERNOR CRIST: Moved and seconded. Show it
19	approved without objection.
20	CFO SINK: Governor, I would like to say
21	GOVERNOR CRIST: CFO.
22	CFO SINK: that this is a very important
23	appointment on our part, and of course we've been
24	through almost a year of trying to decide what to do
25	with this position. And I'm just glad that David

1	agreed to come in as the interim, and i'm very
2	confident that he's going to be a terrific leader
3	for our enterprise technology needs in the state.
4	It's something that we've needed to do for a
5	long time. And it's not an easy job because he has
6	to deal with all of us and different agencies and
7	GOVERNOR CRIST: We're not that bad, are we?
8	CFO SINK: Well, it's a lot of coordination
9	required, and it's going to take a lot of strategic
10	vision and leadership, and I've just been able to
11	work with him a little bit more closely over the
12	past couple of months because he's helping on a few
13	task forces that we have in our department. And I'm
14	just so glad that you've agreed to take on the job
15	in a permanent fashion, David.
16	GOVERNOR CRIST: Congratulations, David. Would
17	you like to say a few words?
18	MR. TAYLOR: Governor, members of the Cabinet.
19	I just would like to say thank you very much for
20	this opportunity to serve the citizens of Florida.
21	I do appreciate it.
22	GOVERNOR CRIST: Thank you, sir.
23	Congratulations again.
24	CFO, did you have something you wanted to
25	address?

1	CFO SINK: Yes, I do. Thank you, Governor.
2	Can I call up to the podium Jimmy Peters and his
3	family. I've just been sitting here enjoying, the
4	past few meetings, these beautiful black and white
5	photographs on exhibit, and they were all taken by a
6	Florida native, Florida homegrown artist, Jimmy
7	Peters, and they're going to be on display until the
8	end of January.
9	And Jimmy and his family are with us this
10	morning; his wife, Kathy, Jennifer, their daughter,
11	and her friend Pete Walrath, and Jimmy's sister
12	Shirley Taylor and her husband Elmer.
13	This collection called "Florida Cowboys"
14	captures a way of life that's a significant part of
15	our culture. And I have the where is the
16	photograph? I have one specific photograph here
17	called "Cracker Pack." And this was taken on the
18	Strickland Ranch down in Manatee County.
19	And I have all sorts of notes about Tango, the
20	cowboy dog. And the cows, as Mr. Bronson would
21	instruct us, are all direct descendents of the of
22	Ponce De Leon. And this is Renee Strickland on top
23	of the steed.
24	And, Governor, we know you have something
25	special happening in your life on Friday.

1	GOVERNOR CRIST: Yes, ma'am.
2	CFO SINK: And so the Commissioner and I and
3	the Attorney General have pitched in together and
4	purchased this photograph. We can't give it to you,
5	of course. But we are going to we've inscribed
6	it, and we're going to give it to the Mansion
7	Foundation for you and Carole to enjoy in your
8	Tallahassee home. So congratulations, and we're
9	really, really happy for you.
10	GOVERNOR CRIST: Thank you very much.
11	(Applause)
12	(Photographs taken)
13	GOVERNOR CRIST: I want to thank my colleagues
14	on the Cabinet. I always I wince when many times
15	wonderful pastors and ministers and rabbis come
16	before us and give us a prayer and they always pray
17	for the Governor and his Cabinet. It's not my
18	Cabinet. They're the people's Cabinet. These are
19	independently elected friends. And, you know, it's
20	an honor to serve on this Cabinet with each and
21	every one of you. I thank you very much for your
22	kindness.
23	Our next Cabinet meeting is Tuesday, January
24	13th, 2009. So this is the last one of the year.

1	GOVERNOR CRIST: State Board of Administration,
2	Ash Williams. Good morning, Ash.
3	MR. WILLIAMS: Good morning, good morning.
4	Item 1 is approval of the minutes from 20 November.
5	GOVERNOR CRIST: Is there a motion to approve?
6	CFO SINK: Move it.
7	GOVERNOR CRIST: Is there a second?
8	ATTORNEY GENERAL McCOLLUM: Second.
9	GOVERNOR CRIST: Moved and seconded. Show the
10	minutes approved without objection.
11	MR. WILLIAMS: Item 2 is a fiscal sufficiency
12	for the Board of Education Lottery Revenue Bonds.
13	GOVERNOR CRIST: Is there a motion on Item 2?
14	CFO SINK: Move it.
15	ATTORNEY GENERAL McCOLLUM: Second.
16	GOVERNOR CRIST: Moved and seconded. Show it
17	approved without objection.
18	MR. WILLIAMS: Item 3 requests approval of the
19	October 2008 Local Government Investment Pool
20	Management Summary Report. A couple of points I
21	would like to make there. First of all, there were
22	no material exceptions. Secondly, the Pool A
23	balance is currently at \$6.6 billion. We had a net
24	\$700 million increase in the month of November.

Likewise, Pool B is declining in size. Its

original size was 2.1 billion at amortized cost.

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2
          It's currently down to 800 million, as we've
          continued to distribute interest receipts from Pool
 3
          B over to Pool A.
 5
               And perhaps most importantly, we're very
          pleased that on the 23rd of December, Pool A will go
 6
          to full liquidity. This is ahead of schedule. We
 7
 8
          were targeted to reach full liquidity by 12/31.
 9
          We'll be there 12/23. Request approval.
               ATTORNEY GENERAL McCOLLUM: Move Item 3.
10
               CFO SINK: Second.
11
               GOVERNOR CRIST: Moved and seconded.
12
                                                     Show it
13
          approved without objection.
14
               MR. WILLIAMS: Thank you. Item 4 is revisions
          to the Retirement System Investment Policies for
15
          both the Defined Benefit and Defined Contribution
16
17
          Plans. By way of background on this, when the
          Clifton Gunderson external audit was done to review
18
          all of the investment policies of the State Board of
19
20
          Administration, one of the findings was there should
          be an independent review of the investment policies
21
22
          conducted for the benefit of you, the Trustees.
23
               Ennis, Knupp & Associates, a major consultancy
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based in Chicago, Illinois, was retained for the

purpose of that review. They have completed it.

1	Their recommendations were embraced by the staff at
2	the Board. They were presented to the Investment
3	Advisory Council in a public meeting last Thursday
4	and unanimously adopted.
5	We have with us this morning Steve Cummings,
6	who is the president and chief executive of Ennis,
7	Knupp, and Kristen Hanto, a senior investment
8	analyst there. And I thought, because of the nature
9	of the independent review that was recommended by
10	the audit, rather than my summarizing their findings
11	to you, better you should hear that straight from
12	the horse's mouth and have the ability to ask any
13	questions you may have directly of Ennis, Knupp,
14	independent of me as staff to the State Board. So
15	if I may, let me introduce Steve Cummings.
16	MR. CUMMINGS: Thank you, Ash. Good morning,
17	Governor Crist, Cabinet Members.
18	GOVERNOR CRIST: Good morning.
19	MR. CUMMINGS: Thank you for inviting me to be
20	with you. My colleague, Kristen Hanto, is sitting
21	in the second row there, and she was the team member
22	that led our work on behalf of the SBA.
23	In addition to reviewing the policies, the
24	guidelines at the portfolio levels, we also looked

25 at asset class level guidelines and procedures and,

1	at the end of the day, reviewed over 100 documents
2	on behalf of the SBA for consistency with not only
3	best practices but also internal consistency.

Overall, we found the documents to be concise, comprehensive and indeed consistent with best practices among institutional investors.

We rendered a written report, as Ash mentioned, that was discussed with staff. We subsequently made that presentation to the Investment Advisory Council last week, answered their questions. And then today I would like to just highlight for you a few of the key recommendations for changes that were made in that report.

If I could ask you to advance two slides, to recommendations to the Defined Benefit Plan. There were a couple of key recommendations we made here.

The first was to expand the upper boundary of the permitted asset allocation to the private equity asset class from its current maximum of five percent of the portfolio to seven percent of the portfolio.

The key reason for this recommendation was to avoid what is often referred to as the adverse consequences of the denominator effect. As we all know, the publicly traded equity markets have experienced significant downdrafts in valuations

1	over the last several quarters. The private equity
2	asset class has a much more delayed mark to market
3	process.

So by virtue of the publicly traded assets declining in value, the percent of the portfolio represented by private equity increases, not due to appreciation of that asset class, but by virtue of it failing to depreciate the way the marketable securities have.

The adverse consequence of this type of effect is occasionally to force liquidation of these illiquid assets to maintain compliance with policy limits. So as a result, we are recommending that the upper boundary on this asset class be expanded from five percent of the portfolio to seven percent.

The second significant recommendation for change we made in the Defined Benefit Investment Policy Statement was to modify the benchmark for a relatively new component of the program, the strategic investments. Currently the guidelines allow for zero to ten percent of the portfolio to be invested in these assets.

This part of the portfolio is designed to accommodate esoteric, eclectic opportunities that SBA identifies for added value. And by design, it's

1	going	to	have	а	variety	of	different	types	of
2	strate	eaie	s emb	000	died with	nin	it.		

Currently, the benchmark for this portion of the program is Consumer Price Index plus five percent. To the extent marketable securities find their way into this part of the investment program, as they have historically, there will be very large deviations between the actual performance of the underlying strategies and this inflation-linked benchmark.

So our recommendation was to move the inflation plus five percent to a long-term benchmark and to adopt a more contemporaneous benchmark that is made up of the benchmarks of the underlying investment strategies. And then to be consistent, we're recommending that that change be applied retroactively to the inception of that investment strategy, June 1st of 2007.

The next slide I'm just going to summarize generally. Most of the recommendations we have on the Defined Contribution Plan fall into one of three categories. We suggested the addition of a few details as to what would be done in monitoring these investments.

We suggested a few clarifications in the

1	language to maintain internal consistency and then
2	recommended that a few disciplines in terms of the
3	frequency of review be added formally into the
4	document.
5	The other investment programs whose policies we
6	reviewed on behalf of the SBA also included several
7	minor administrative recommendations that, in the
8	interest of time, I'm not going to go over with you
9	today, but either me or my colleague Kristen would
10	be happy to answer any questions you might have on
11	this report or our conclusions.
12	GOVERNOR CRIST: Any questions?
13	ATTORNEY GENERAL McCOLLUM: I just I don't
14	know that I have a question so much as the overall
15	objective of this investment portfolio is a five
16	percent return plus inflation.
17	MR. CUMMINGS: That's correct.
18	ATTORNEY GENERAL McCOLLUM: And my
19	understanding, from talking to Mr. Williams in the
20	past and others, is that, of course, with the market
21	going up and down, this is a long-term objective, by
22	that meaning multiple years, maybe this is a 10-,
23	15-year horizon to achieve this, but it's on balance
24	where we need to be. Is that consistent with your
25	understanding and what this plan envisions?

1	MR. CUMMINGS: It is. Indeed, over the
2	long-term, it is the expectation that the program
3	will produce a long-term return that is five percent
4	above inflation.
5	ATTORNEY GENERAL McCOLLUM: And the five
6	percent that you just described to us with the
7	strategic portfolio would be consistent with that
8	overall objective for all of the portfolios, right?
9	MR. CUMMINGS: That's correct.
10	ATTORNEY GENERAL McCOLLUM: Thank you. Thank
11	you, Governor.
12	GOVERNOR CRIST: CFO?
13	CFO SINK: Governor, I just have a question.
14	This may be for Ash more. But the comment in here
15	that the executive director is going to review and
16	monitor the fees related to the plan, of course, as
17	we all know, one big item that could really eat away
18	at long-term returns are fees.
19	So does this suggest that the executive
20	director has not been reviewing the fees, or what
21	has been going on up to now, or what are your plans
22	for the future, I guess, going forward?
23	MR. WILLIAMS: No, it does not suggest that,
24	CFO. In fact, there has been a structured, formal
25	review of fees to date. There is an outside firm

that's used specifically for looking at the economic

2	efficiency of how the Board does business, both on
3	the defined benefit and defined contribution sides.
4	And I want to say, if not this week, next week
5	we've got several hours of briefings coming from
6	this firm doing analysis on exactly where we are.
7	And I would summarize by saying and, Steve,
8	correct me if I'm wrong here I believe that our
9	fees in aggregate are extremely low, both on the
10	defined benefit and the defined contribution side.
11	Your point is exactly correct, that fees are a
12	certainty. Market performance is not. So to the
13	extent one can hold down fees, there is a very real
14	benefit. That is part of the reason that the
15	majority of our assets are passively managed,
16	because that is by far and away the cheapest way to
17	manage assets.
18	Roughly 80 percent of our U.S. equity exposure
19	is passively managed, and we do that internally.
20	We're not paying anyone else to do it. And roughly
21	60 percent of the aggregate Florida Retirement
22	System Trust Fund is passively managed. Again,
23	holds down costs, greatly reduces the possibility of
24	lagging a benchmark.
25	CFO SINK: Okay. And one other question, Ash,

1	which is back to the move that we're making to
2	increase the private equity percentage. I know that
3	the reason that we're doing this is so that we I
4	would imagine we're up against the five percent or
5	we're over the five percent in that particular asset
б	class, primarily because all the other asset classes
7	have declined in value.

But I just want to clarify, this is not an attempt to increase holdings in that class necessarily, or does this stay at the level we are now in those investments?

MR. WILLIAMS: You are correct. The motivation for this is to correct the denominator effect, as Mr. Cummings outlined. Having said that, you may have read that there are many, many endowments, foundations and other institutional investors who are now forced sellers of private equity assets, in many cases at discounts of 50 cents on the dollar or more.

Frankly, to the extent we can opportunistically buy some of those assets that are quality assets at fire sale prices, it's a wonderful time to do that.

But I want to be very clear. Our purpose here is not a tactical bet on a material increase in private equity exposure.

1	GOVERNOR CRIST: I shared that concern, too,
2	CFO, when I heard you present it, Steve. I mean,
3	you know, I believe in plain language, and a lot of
4	what you said doesn't mean a whole lot to me. And
5	so what I want to know is what the CFO was asking
6	about. Are you recommending that we buy more stock?
7	MR. CUMMINGS: No, sir. We're recommending
8	that the discipline that is embodied in the policy
9	statement, which is to ensure that the portfolio
10	remains relatively closely invested to the long-term
11	policy target allocations across these asset
12	classes, doesn't result in some adverse action.
13	And in particular, this particular
14	recommendation is to avoid having the SBA force a
15	sale of illiquid investments, namely, private equity
16	securities, as a result of actions that have
17	occurred in the publicly traded markets, quite apart
18	from the publicly traded securities market.
19	So it's not to increase the allocation or the
20	long-term target allocations or the long-term
21	objectives of the investment program, but rather to
22	provide some relief from forcing the SBA to do what
23	Mr. Williams just mentioned many large endowments
24	are finding themselves forced to do, which is to
25	offer up these illiquid investments in the secondary

1	markets, often at very significant discounts to
2	value because of the current distress in the
3	markets.
4	GOVERNOR CRIST: So you're advising that we go
5	from five percent to seven percent in private
6	equities. Can you give further definition to what
7	you mean by private equity?
8	MR. CUMMINGS: Yes. These are primarily
9	limited partnership investments and privately held
10	corporations. So these are businesses that are
11	seeking to become capitalized from the private
12	markets as opposed to going to the publicly traded
13	securities markets.
14	The program is very well diversified across
15	multiple industries in the U.S. And I don't know if
16	we have any of your private equity team here today
17	to go into more detail about the asset class.
18	MR. WILLIAMS: We don't. But I'd like to offer
19	a point of clarification, Governor, if I could. The
20	change we're making is not a recommendation that we
21	move to seven percent. What we're doing is simply
22	giving ourselves headroom
23	GOVERNOR CRIST: Maybe I misread it.
24	MR. WILLIAMS: We're at five percent currently.

GOVERNOR CRIST: That's what it says.

Τ	MR. WILLIAMS: We want to move the target to
2	seven
3	GOVERNOR CRIST: Okay.
4	MR. WILLIAMS: which gives us the headroom.
5	It doesn't mean we're going to go out and buy
6	additional private equity assets to move to that
7	level. That's not the plan at all.
8	GOVERNOR CRIST: Okay.
9	MR. CUMMINGS: I apologize. The target
10	allocation, the point of centrality that the SBA
11	will be managing to is remaining four percent. What
12	we're recommending is that the range at which they
13	must rebalance out of that asset class be expanded
14	from its current maximum of five percent, which is
15	only one percentage point above the long-term target
16	of four, to seven percent, to provide that
17	additional headroom, if you will, for market
18	conditions.
19	GOVERNOR CRIST: That's all great. My concern
20	and my recommendation as a trustee would be that we
21	not invest in a lot of stock, whatever the percent
22	is. I think as a fiduciary duty, we have an
23	obligation to provide advice, too. And my advice,
24	for whatever it's worth, is that, realizing the

state of the market currently and the fluctuations

1	that e	exist,	you k	now,	furthe	er	inve	esti	ng	in	equitie	es,
2	stock,	would	seem	impr	rudent	to	me	at	thi	s t	time.	

I know, Ash, you talked about maybe some were

at 50 percent or some notion along those lines in

private equities that Steven has talked about. It

may be a different kettle of fish.

But if you're talking about stock, even if you're not, I am, and I would not recommend that we increase our investment in the stock market, for whatever that's worth.

CFO SINK: Governor?

GOVERNOR CRIST: And it may relate to a different investment, but I'm concerned about the pension and I'm concerned about my fellow Floridians who work or have worked for the State and count on a lot of that for their existence in their senior years. And I just want us to be prudent, is all I'm advocating. CFO, I'm sorry.

CFO SINK: I just want to say that this whole notion about -- the term "private equities" is really -- is a little bit misleading because when you hear the word "equity," you think of stocks.

But actually the way they've evolved the terms is private equity really is an investment in actual companies. It's not a stock investment. It's like

1	we actually are an you know, like a stockholder
2	in the public market, but we have pieces of
3	different companies.
4	And you could make an argument that we're all
5	concerned about the declining value of our pension
6	fund in this horrible market time, and we've done
7	better than most other pensions have, and we're
8	really fortunate that we started out from a way
9	overfunded position.
10	GOVERNOR CRIST: I just want us to stay
11	fortunate. I agree.
12	CFO SINK: Yeah. And you could also make an
13	argument that there are a lot of because the
14	stock market is so depressed right now, now might be
15	the time to be making strategic investments in
16	stocks because they've got to be about as low as
17	they're going to get and we don't want
18	GOVERNOR CRIST: From your lips to God's ears.
19	CFO SINK: We don't want to miss the
20	opportunity when the market does come back up. So
21	that's why we have this approved investment policy
22	and guidelines, and we have to remember that the SBA
23	is receiving I don't know if you have it on the
24	top of your head, but how much inflows do you
25	receive every month to be invested from the

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1
          employees? I mean, it's got to be tens of millions
 2
          of dollars.
               MR. WILLIAMS: Flows are actually negative on a
 3
          net basis because we pay a lot of benefits out. So,
          yes, we do have inflows, but we're also paying
 5
          benefits out.
 6
               CFO SINK: And we have to figure out where to
 7
 8
          put that money to work. And so I think we have --
 9
          my advice would be to just continue to go along
          within the framework and the structures of the
10
11
          investment policy and the asset allocations that we
          have.
12
               GOVERNOR CRIST: Thank you, CFO. General?
13
               ATTORNEY GENERAL McCOLLUM: I'd just like for
14
          you, Ash, if you could, if you have it on the top of
15
          your head, maybe you don't, to remind us of what we
16
17
          do have in the stock allocation generally right now.
          We reduced it last year, this trustee board did,
18
          before this downturn.
19
20
               I think it was a prudent thing to have done
          that for a host of reasons. Do you have that? It's
21
22
          like 70 percent or something like, I think,
23
          historically, really low for us, or 80 percent?
24
               MR. WILLIAMS: I'll tell you, yes, just a
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moment. Where we are on the current total fund in

1	domestic equities is this is as of yesterday's
2	close roughly 42 percent, 42.2 percent, to be
3	precise. Foreign equities would be an additional
4	16.2 percent.
5	ATTORNEY GENERAL McCOLLUM: That gives us an
6	idea where we are with that. And I would comment
7	that I think one of the most respected trade
8	publications that follow such things in a very
9	conservative way is Value Line. And I notice that
10	within the past month, I think in October, having
11	been very conservative on their asset allocation in
12	the common stocks, actually increased their
13	allocation by several percentage points in their
14	recommendation to the subscribers.
15	And I would say that while, with all due
16	respect to the Governor's prudence over here, which
17	I am, too, I think we were prudent last year to cut
18	back, and we would be prudent to watch when the
19	right time is to slightly increase that allocation
20	rather than decrease it.
21	But obviously that's a choice that you will
22	make and recommend to us, not something I wish to
23	tamper with today.
24	MR. WILLIAMS: Yes. I think the key here,
25	Trustees, is that we're not recommending increasing

1	our equity allocation. And I used the term "target"
2	incorrectly earlier. The word I should have used
3	was "boundary," because as Mr. Cummings pointed out,
4	the target is unchanged. What we're altering is the
5	boundary, which avoids forcing moves during the
6	highly volatile period in the market.

I think one of the things that's gotten everyone's attention is the volatility. And I'd like to share a little bit of data with you that will illustrate just how extreme the volatility is that we've seen lately. I saw some analysis yesterday going back to 1950. Since 1950 there have been roughly 15,000 trading days. Of those, only 70 have seen moves in the S&P 500, either up or down, of four percent or more.

Thirty, fully 30 of those 70 days have occurred within the past three months, over 15,000 trading days. That gives you an idea what sort of an extraordinary, extraordinary environment we've been in the past few months.

So, in that sort of whipsaw environment, one doesn't want to be rebalancing in a slavish manner, a mechanical manner, if you will, simply because you could be pushed by extreme volatility on one day outside of a boundary, rebalance, incur the

transaction cost, the effort, et cetera. And then
the following day, if the volatility moves the
opposite way, which it does -- and these four
percent moves over these days are roughly evenly
divided between up and down moves. They're not all
one way or the other.

So what we did -- and this is follow-up to CFO Sink's question at the last meeting. In early October there was a suspension of rebalancing done. And the CFO asked me at the last meeting was this a temporary move or a long-term move. And I said I would check up and follow up. I've done that. And what we have done is we have not effected another rebalance since that time.

What we've been doing for the past two months is, in the class that we're overweight, which is fixed income -- and, again, it is the denominator effect that has gotten us overweight, not an active bet, but stocks have gone down. So to the extent that fixed income assets have gone down less, the proportion of the aggregate portfolio that is fixed income has increased.

So rather than rebalance, what we have done thus far is raise roughly \$500 million per month out of fixed income for last month and again this month

to fund benefit payments, to fund capital costs for other investments and to provide us a cash cushion.

What we're currently working on is a plan that I think will allow us to correct a significant part of our, if not all of our underweight to equities, U.S. and foreign, without incurring transaction costs. We're working on the details of that, and I'll be happy to provide you further information at a later date. But we're working on a way to get that exposure corrected.

The reason, Governor, to your point, one might buy equities in this environment would not be that you're making an additional bet on equities, that you're choosing to actively increase your exposure to equities. The reason you might buy equities in this environment is in the context of a portfolio rebalancing.

The reason you do that is the way institutions are managed is we develop what's called an asset allocation that is a mix of various classes of investments that over the long-term, based on the analysis we have done, with Ennis, Knupp's help and others, absolutely minimizes the probability that we will have the shortfall that we're all so concerned about having. And it maximizes the probability we

1	will have enough or more than enough money to meet
2	all future benefit payments over the long-term.
3	It is this discipline that over the history of
4	the State Board, going back many, many decades, has
5	closed the gap between the original underfunded
6	status of the State Board of Administration and the
7	Florida Retirement System Trust Fund to the
8	overfunded status that it achieved earlier and we
9	want to maintain.
10	GOVERNOR CRIST: I understand. Just whenever
11	somebody comes before us and glad to have you
12	down from Chicago, if that's where you're based
13	and starts talking about increasing private equity
14	or at least it's written on a piece of paper to go
15	from five to seven percent of our total investment,
16	you know, equity to many of us means stock.
17	And as a prudent public servant, I think that I
18	have an obligation to share with you that I don't
19	agree, and that's why I'm here.
20	MR. WILLIAMS: Point well taken. Thank you.
21	ATTORNEY GENERAL McCOLLUM: I would move the
22	Item 4 that is before us.
23	CFO SINK: Second.
24	GOVERNOR CRIST: Show it approved without

objection.

1	MR. WILLIAMS: Thank you very much.
2	GOVERNOR CRIST: Executive director update, is
3 that	off now?
4	MR. WILLIAMS: We essentially covered the items
5 that	I was going to cover in that update.
6	GOVERNOR CRIST: Thank you. Happy Holidays to
7 you.	
8	MR. WILLIAMS: Thank you, sir.
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Τ	GOVERNOR CRIST: Division of Bond Finance, Ben
2	Watkins. Good morning, Ben.
3	MR. WATKINS: Good morning, Governor
4	GOVERNOR CRIST: How are you, sir?
5	MR. WATKINS: Cabinet members. Very well,
6	thank you. Item 1 is approval of the minutes from
7	the November 20th meeting.
8	COMMISSIONER BRONSON: Motion on Item 1.
9	CFO SINK: Second.
10	GOVERNOR CRIST: Moved and seconded. Show the
11	minutes approved without objection.
12	MR. WATKINS: Item 2 is a resolution
13	authorizing the competitive or negotiated sale of up
14	to \$300 million in Lottery Revenue Bonds, and this
15	is for the continued funding of the constitutional
16	amendment requiring class size reduction.
17	GOVERNOR CRIST: Is there a motion on Item 2?
18	COMMISSIONER BRONSON: Motion on Item 2 for
19	authorization.
20	ATTORNEY GENERAL McCOLLUM: Second.
21	GOVERNOR CRIST: Moved and seconded. Show it
22	approved without objection.
23	MR. WATKINS: And lastly, Item Number 3 is a
24	report of award on the competitive sale of 36 and a
25	half million dollars of Facilities Management

1	Revenue Bonds that provided funding for construction
2	of a First District Court of Appeals building out at
3	Southwood. The bonds were awarded to the low bidder
4	at a true interest cost of approximately 5.44
5	percent.
6	ATTORNEY GENERAL McCOLLUM: I move Item 3.
7	COMMISSIONER BRONSON: Second.
8	GOVERNOR CRIST: Moved and seconded. Show it
9	approved without objection. Thank you, Ben.
10	CFO SINK: Governor, can I ask a question?
11	GOVERNOR CRIST: CFO. Excuse me.
12	CFO SINK: It just continues to stun me that
13	we've got tax-free interest rates of 5.43 percent.
14	Any sign of any relief? That's incredibly what
15	would be the taxable equivalent on that?
16	MR. WATKINS: Six and a half to seven percent.
17	CFO SINK: Pretty amazing. So I'm presuming
18	the demand for this was probably should have been
19	pretty high.
20	MR. WATKINS: It was when I look at it, when
21	I back up and look at it from a macro perspective, I
22	was very pleased to get this transaction done.
23	We've actually gotten two transactions done since
24	the credit markets were frozen starting the second
25	week in September.

Since we got these two transactions done,
market conditions have deteriorated. The credit
markets continue to be challenged in general, in the
municipal market specifically, because of two
things. One, the increased supply in many issuers
who had delayed transactions and delayed financings
wanting to come to market. And, secondly, a lack of
institutional demand for buying bonds.

The only real demand for municipal bonds is from retail and individual investors. And it is, I would a say, a great investment. We just talked about the volatility in the stock market. This is an opportunity to get a good rate of return, with safety and security as the primary objective.

And so these bonds were primarily distributed through retail. When you get up into the larger size transactions, which we routinely do, 100, 200, 300 million, then it becomes challenging to have enough buyers to generate enough demand to get these kinds of interest rates.

So, although this is a good sale and I'm very pleased to get it done because of the size of the transaction and we got good retail demand, when we get into the larger amounts, issuers are being challenged and having to offer a higher interest

1	rate in order to attract sufficient demand to get
2	those transactions done. So it remains very
3	uncertain going forward.
4	CFO SINK: And it's very concerning. Excuse me
5	for interrupting. But it's very concerning because
6	the ability to issue these bonds all over the
7	country relates to job creation in many respects.
8	For instance, this is related to the construction of
9	the court building out at Southwood.
10	So there's all this pent-up demand for all
11	these municipalities. And I have had an opportunity
12	to talk to a couple of the senators who serve on the
13	Banking and Finance Committee in Washington. And I
14	guess I felt positive that they are very aware of
15	the situation, and I certainly have encouraged them
16	to look at the ways, either through guarantees or
17	liquidity programs, that the federal government can
18	intervene with all these billions of dollars we're
19	giving to everybody else, so that we can begin to
20	reissue bonds at more favorable rates and get
21	projects underway in our states. So I'm very
22	hopeful. They're certainly aware of the problem.
23	MR. WATKINS: Thank you very much.

GOVERNOR CRIST: Thank you, Ben.

1	GOVERNOR CRIST: Office of Financial
2	Regulation, Alex Hager. Good morning, sir.
3	MR. HAGER: Good morning, Governor and Cabinet.
4	Since this is the last Cabinet meeting before the
5	holidays, a special holiday wish to you, your staffs
6	and your family from all of us at OFR.
7	The Office requests approval to file for final
8	adoption with the Department of State amendments to
9	Rule Chapter 69V-560 relating to the money services
10	businesses. The proposed rule implements Senate
11	Bill 2158, which was passed during the 2008 regular
12	legislative session. Senate Bill 2158 was signed
13	into law June 17th and will take effect July 1st,
14	2009.
15	The new law enhances the regulatory framework
16	by providing better tools for the detection,
17	referral and prosecution of crimes, such as money
18	laundering and fraud. The proposed rules implement
19	various provisions of the new law, including
20	imposing additional recordkeeping requirements for
21	money services businesses, increasing bonding
22	requirements, requiring compliance with federal
23	anti-money laundering regulations and specifying
24	reimbursement rates for examinations conducted by

state examiners and third party contractors.

1	Request approvar.
2	ATTORNEY GENERAL McCOLLUM: I move
3	CFO SINK: Move it.
4	ATTORNEY GENERAL McCOLLUM: Second.
5	GOVERNOR CRIST: Moved and seconded. Show it
6	approved without objection.
7	MR. HAGER: The next item, the Office requests
8	approval to publish a Notice of Proposed Rule for
9	Rule 69V-560.1000, relating to the disciplinary
10	guidelines for money services businesses. Senate
11	Bill 2158, which was referred to in the first item,
12	requires the Commission to adopt disciplinary
13	guidelines for each ground for which disciplinary
14	action may be imposed by the Office against the
15	money services business. The proposed rule
16	implements this requirement.
17	CFO SINK: Move it.
18	COMMISSIONER BRONSON: Second.
19	GOVERNOR CRIST: Moved and seconded. Show Item
20	2 approved without objection.
21	MR. HAGER: The Office requests approval to
22	publish a Notice of Proposed Rule for Rule
23	69V-560.1021, relating to the effect of law
24	enforcement records on applications for money
25	services business licensure.

Τ	This is a new rule that sets forth the policies
2	of the Office with respect to processing license
3	applications for persons who have been found guilty
4	or who have pled guilty or nolo contendere to
5	certain crimes.
6	These policies address applications for
7	licensure as money services businesses, which
8	includes money transmitters, payment instrument
9	sellers, foreign currency exchangers, check cashers,
10	and deferred presentment providers. This, in
11	effect, does the same thing for these businesses as
12	we did for the mortgage broker issues back in
13	November.
14	ATTORNEY GENERAL McCOLLUM: Move Item 3.
15	COMMISSIONER BRONSON: Second.
16	GOVERNOR CRIST: Moved and seconded. Show it
17	approved without objection.
18	MR. HAGER: The fourth item, the Office
19	requests approval to file for final adoption with
20	the Department of State amendments to Rule
21	69W-600.013, .0131 and .0133, relating to securities
22	regulation. The proposed rule prohibits the
23	misleading use of "senior" or "retiree" designations
24	by associated persons, or stock brokers, and
25	investment advisers.

1	The proposed rule implements the model rule
2	adopted by the North American Securities
3	Administrators Association, better known as NASA.
4	COMMISSIONER BRONSON: Motion on Item 4 for
5	approval.
6	CFO SINK: Second.
7	GOVERNOR CRIST: Moved and seconded. Show it
8	approved without objection.
9	MR. HAGER: And the last item, the Office
10	requests approval to publish a Notice of Proposed
11	Rule for Rule 69W-500.018. This is a new rule that
12	will exempt from securities registration
13	requirements the retail sale of framed single-share
14	stock certificates that are offered for or sold as
15	decorative gift items.
16	ATTORNEY GENERAL McCOLLUM: Move Item 5.
17	COMMISSIONER BRONSON: Second.
18	GOVERNOR CRIST: Moved and seconded. Show it
19	approved without objection. Thank you, Alex. Happy
20	holidays to you.
21	MR. HAGER: Same to you, sir.
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1	GOVERNOR CRIST: Office of Insurance
2	Regulation. Good morning.
3	MR. STEVENS: Good morning, Governor, members
4	of the Commission. My name is Monte Stevens. I'm
5	the Cabinet Director for Commissioner McCarty. He
6	regrets that he's not able to be here today. Some
7	good news, though. He was elected over the weekend
8	in Dallas as secretary/treasurer of the National
9	Association of Insurance Commissioners.
10	As you know, this is a national organization
11	made up of regulators throughout the 50 states and a
12	few territories, and we're excited that he is able
13	to serve in that capacity and represent the people
14	of Florida on national and international regulatory
15	issues relating to insurance.
16	GOVERNOR CRIST: Please share our
17	congratulations with him.
18	MR. STEVENS: Yes, sir, I sure will. Item 1 is
19	approval for the minutes of the October 14th meeting
20	of the Financial Services Commission.
21	COMMISSIONER BRONSON: Motion for approval of
22	Item 1.
23	CFO SINK: Second.
24	GOVERNOR CRIST: Moved and seconded. Show the
25	minutes approved without objection.

1	MR. STEVENS: Items 2 and 3, Governor and
2	Commission, relate to the use of informal
3	conferences by the Office of Insurance Regulation
4	when dealing with examinations of insurers. At the
5	request of your staff, we would like to make a
6	motion that that item be withdrawn so that we can
7	work on clarifying the rule. We expect to bring it
8	back sometime at the beginning of 2009.
9	GOVERNOR CRIST: Is that true of Items 2, 3 and
10	4?
11	MR. STEVENS: Yes, sir.
12	GOVERNOR CRIST: Is there a motion to withdraw?
13	COMMISSIONER BRONSON: Motion to withdraw Items
14	2, 3 and 4 from the agenda.
15	GOVERNOR CRIST: Is there a second?
16	ATTORNEY GENERAL McCOLLUM: Second.
17	GOVERNOR CRIST: Moved and seconded. Show
18	those items withdrawn.
19	MR. STEVENS: Thank you.
20	GOVERNOR CRIST: Thank you.
21	CFO SINK: Governor?
22	GOVERNOR CRIST: Yes, CFO.
23	CFO SINK: Let me just ask Monte if you would,
24	I think Steve Parton had a death in his family.

MR. STEVENS: Yes, ma'am, he did.

1	CFO	SINK	Ex	pre	ss c	our	cond	olences,	please
2	MR.	STEVE	ENS:	7 I	wil]	L.	Thanl	k you.	
3	CFO	SINK	: Th	ank	you	ı.			
4	GOVI	ERNOR	CRIS	т:	On	all	lour	behalf,	please
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1	GOVERNOR CRIST: Department of Revenue. Lisa,
2	good morning.
3	MS. ECHEVERRI: Good morning.
4	GOVERNOR CRIST: You've been working hard.
5	MS. ECHEVERRI: We hope we always are working
6	hard. Item 2 (sic) requests approval of the minutes
7	from the November 20th meeting, recommend approval.
8	GOVERNOR CRIST: Is there a motion on the
9	minutes?
10	ATTORNEY GENERAL McCOLLUM: I move Item 1.
11	COMMISSIONER BRONSON: Second.
12	GOVERNOR CRIST: Moved and seconded. Show the
13	minutes approved without objection.
14	MS. ECHEVERRI: Item 2 requests approval to
15	publish notices of proposed rule-making for various
16	tax rules. The changes to these rules will
17	incorporate law changes, make annual rate updates,
18	remove obsolete language, update the rules to
19	incorporate recent court decisions and provide for
20	better administration. This is the beginning
21	process of rule-making, and we request approval to
22	start that process.
23	GOVERNOR CRIST: Is there a motion on Item 2?
24	COMMISSIONER BRONSON: Motion on Item 2 for
25	approval.

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               ATTORNEY GENERAL McCOLLUM: Second.
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               GOVERNOR CRIST: Moved and seconded.
                                                     Show Item
          2 approved without objection.
 3
               MS. ECHEVERRI: Item 3 requests approval to
 5
          adopt, file and certify general amendments to our
          tax forms. The purpose of these amendments are to
 6
 7
         update with annual rate changes. Recommend
 8
          approval.
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               COMMISSIONER BRONSON: Motion for approval of
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          Item 3.
               CFO SINK: Second.
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               GOVERNOR CRIST: Moved and seconded.
                                                     Show Item
12
13
          3 approved without objection.
               MS. ECHEVERRI: Item 4 requests approval to
14
         adopt, file and certify amendments to Rule
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         12B-5.130. This rule update incorporates a recent
17
         court decision in the Pritchett Trucking, Inc., case
         and provides for more accurate administration of the
18
         motor fuel tax for refund purposes.
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               GOVERNOR CRIST: Is there a motion on Item 4?
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               ATTORNEY GENERAL McCOLLUM: Move Item 4.
               COMMISSIONER BRONSON: Second.
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               GOVERNOR CRIST: Moved and seconded.
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approved without objection.

MS. ECHEVERRI: Item 5 is a good cause item

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1	that was placed on the agenda by the Governor on
2	December 5th. This is a little bit of an unusual
3	item because it is a request to approve an emergency
4	rule. I'd like to give you a little background on
5	the rule.

This is actually an issue that came up at the last Cabinet meeting. CFO Sink asked about the Department's administration of a recent law change on bonus depreciation. In 2008 Congress passed the 2008 economic stimulus package, which included bonus depreciation and expensing provisions for taxpayers to try and stimulate investment.

The Florida Legislature, in looking at the bonus depreciation provisions and adopting their annual corporate income tax piggyback, determined that the State did not want to couple to those provisions, it did not want to adopt the provisions of the stimulus package.

The impact was estimated to be about \$146 million on the State, and it was determined that because of the revenue situation, Florida was not going to pick up those changes.

So as a result, the Legislature passed House
Bill 5065. The purpose of this bill was to adopt
all other changes to the federal code except those

federal stimulus provisions. Unfortunately, it was
discovered after the legislation was passed that
because certain adjustments were not added to the
language, the effect, if literally read, of that
bill was to not only decouple from those federal
provisions but actually to impose additional tax on
Florida businesses if they elected the bonus
depreciation provisions.

Many businesses came forward to say that this would have a very harmful impact on businesses and the economy in Florida. They were really faced with a choice between not taking the bonus depreciation and, therefore, losing the benefit of those federal provisions and having higher taxes or electing the bonus depreciation provisions and having higher Florida taxes, which was also undesirable.

The Florida Legislature sent a letter, through the Speaker of the House and the President of the Senate, to the Department of Revenue, explaining that it had not been the intent of the Florida Legislature for this result, that they had intended to only have a neutral impact on taxpayers by backing out the federal stimulus provisions.

They asked the Department to provide for penalty waivers if businesses chose to go ahead and

take the bonus depreciation, file according to how they believe the Legislature would address this issue in an upcoming session, and that if in the unlikely event those changes were not made, the Department would not penalize the taxpayers.

This is sort of the normal way things are handled when there might be a glitch or a need for clarification in the law, because typically the taxpayers are just looking for certainty. And if the Legislature comes back, they just want to know that if they were wrong in the interim, that they will not be penalized.

We didn't really understand at the last Cabinet meeting that that fix was not going to be enough or sufficient for taxpayers to feel comfortable in selecting bonus depreciation. So after the last Cabinet meeting, we met with taxpayers again, got a lot of input, and began to realize that the real impact was immediate, in that if taxpayers elected to take bonus depreciation and the increased expensing, they had to report the tax liability on their current financial statements, that that would have an immediate impact to earnings per share, would have an immediate impact to their ability to obtain capital. And so it was an undesirable

1	7 .
1	result.
	TCBUTC.

We began trying to look at other options, was there anything that the Department of Revenue could do to address the situation. Our interpretation of the law, there had been court cases and situations where the Legislature had decoupled from federal provisions or did not pick up federal provisions, and the case law was pretty explicit that you could not create additions and subtractions or adjustments without explicit legislative authority.

So we began to go back and try to look at the issue, because clearly this was going to impact Florida businesses in a negative way. In fact, I think Tax Watch has recently done a study or an analysis of several companies and has determined that, if interpreted literally, these provisions would cost Florida jobs and have economic impact in terms of companies not being able to obtain capital.

So when we looked at it, we realized that the case law that had previously interpreted the inability to create these adjustments were in very different situations than the one that we were faced with today.

In those cases, the Legislature clearly would have had an opportunity to know what the federal

provisions were and what the impacts of their
changes were. And the Court said that without
explicit authority, the State couldn't come in and
create adjustments.

In this situation, we have a very different set of facts. The Legislature has come to us and said that they didn't realize the result of not adding those adjustments, that they didn't intentionally want to impose additional taxes on taxpayers and that it was never their intent to have this result. So we think the current situation could be distinguished from the prior cases in this same area.

Because of the short time frame, because of the emergency situation, we felt that the best way to proceed with a policy departure of that type would be to come to the Governor and Cabinet with an emergency rule to address the issue, to basically give full force and effect to the Legislature's intent in this provision.

And so we've provided in today's Item 5 an emergency rule, the purpose of which is to simply provide that taxpayers can get the benefit of depreciation that they would have had under the existing law prior to the economic stimulus package.

1	It's really a timing issue. Depreciation,
2	under the new federal economic stimulus package,
3	basically allows businesses to depreciate more of
4	the asset's value earlier but then less over time.
5	It's not really a it doesn't provide any benefit
6	over the course of the entire life of the asset. It
7	just provides that benefit earlier to reduce tax
8	liabilities earlier.
9	So basically we put it back into the condition
10	where Florida taxpayers would be able to fully
11	depreciate assets that they purchased in 2008.
12	GOVERNOR CRIST: Thank you very much, Lisa.
13	Commissioner?
14	COMMISSIONER BRONSON: Governor, in the
15	interest of the business and economy of the state
16	and the private citizen's ability in this economic
17	time, I'd like to move for approval of Item 5 for
18	good cause reasons to this board.
19	GOVERNOR CRIST: Thank you. Is there a second?
20	ATTORNEY GENERAL McCOLLUM: Second.
21	GOVERNOR CRIST: Moved and seconded. Show it
22	approved without objection. Thank you very much for
23	your hard work. Appreciate it.
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               GOVERNOR CRIST: Department of Veterans'
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         Affairs, Admiral Collins. I guess you were happy
         with the result of the Army-Navy game.
 3
 4
               MR. COLLINS: Yes, sir, absolutely.
 5
               CFO SINK: What about the upcoming Navy versus
 6
         Wake Forest game? Maybe we have to have a little
 7
         side bet here.
               GOVERNOR CRIST: You know, I won a bet this
 8
 9
         weekend with the governor of Alabama, and he is
10
         going to be sending us some wonderful barbecue, so
11
          if you like barbecue, come on by.
               CFO SINK: I'll be there.
12
               GOVERNOR CRIST: Admiral, good morning.
13
14
               MR. COLLINS: Morning Governor and members of
          the Cabinet. The Florida Department of Veterans'
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16
         Affairs has four items for the agenda. We
17
         respectfully request withdrawal of a fifth item, our
         rules revision, and plan to present it at a future
18
         meeting of the Cabinet. Attachment 1, the minutes
19
20
         of the October 28th meeting.
21
               GOVERNOR CRIST: Is there a motion on the
         minutes?
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23
               COMMISSIONER BRONSON: Motion on Item 1.
24
               CFO SINK: Second.
              GOVERNOR CRIST: Moved and seconded.
25
                                                     Show it
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- 1 approved without objection.
- 2 MR. COLLINS: Thank you, sir. Attachment

3 Number 2 is our quarterly report for the period of

4 July the 1st through September the 30th, 2008. If I

5 may, I'd like to draw your attention to page number

6 seven of that report. The chart under Bureau of

7 Field Services shows a continued increase in

8 numbers, reflecting our returning younger veterans

9 from the global war on terrorism.

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You'll see the number of issues resolved increased from 2,231 last year at this time to 3,504 this year. And the number of veterans served is up 30 percent, from 2,910 at this time last year to 4,081 in the first quarter of this year.

Under the Homes Program on page number eight, you'll notice revenues up slightly and expenses up significantly, from \$10 million to 12 million. It is further broken down by individual homes in the second charge -- in the second chart, also on page eight. Comparing the same quarter last year also showed expenses exceeding revenues in the early part of the fiscal year. So the revenue-to-expense relationship is not new for this time of the fiscal year.

Of the \$4 million overage, about one million,

1	one and three-quarter million has to do with the lag
2	time in the billing cycle from federal per diem in
3	the fourth quarter of the federal fiscal year.
4	A significant amount, about two million, is
5	related to expenses incurred at the end of last
6	fiscal year and paid during this year. And the
7	third component has to do with increased cost of
8	food, fuel and supplies. Over the course of the
9	year, the revenue and expense columns tend to work
10	themselves out.
11	However, we plan to ask the Legislative Budget
12	Commission to give us additional spending authority
13	this year. We have the money in our trust funds.
14	We just need the additional authority to spend it,
15	to reflect cost increases and to address accounting
16	procedures. I recommend approval.
17	ATTORNEY GENERAL McCOLLUM: I move the item.
18	CFO SINK: Second.
19	GOVERNOR CRIST: Moved and seconded. Show Item
20	2 approved without objection.
21	MR. COLLINS: Thank you, sir. The next item
22	concerns our legislative policy initiatives. We are
23	proposing three items that are essentially
24	amendments to current law. As such, they're all
25	drafted into one bill with three component sections.

1 It is entitled an Act Related to Veterans' Affair	1	It is	s entitled	an Act	Related	l to	Veterans'	Affair
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In your packet, you should find a page called the Legislative Proposal Chart, which will provide an overview of the issues. There's also a draft bill with proposed language provided to staff as support documentation.

Item 1 amends 320.089 of the Florida Statutes, directing all funds generated by the sale of military and veteran stamped vehicle tags to be deposited in the Veterans' Home Trust Funds. It does not create any new tags.

As you know, the nursing homes are the biggest component of our budget. The more homes we build and the older they become, the greater the cost in operating and maintaining them.

Item Number 2 amends 295.16 of the Florida

Statutes, addressing the waiver of building and
permitting fees for honorably discharged, 100

percent permanently and totally service-disabled

veterans. They have to be residents in Florida and
be making safety or accessibility improvements to

their dwelling.

Item Number 3 is a technical amendment to address the newly passed Post-9/11 GI Bill, allowing Florida Statute to reflect changes in federal law,

Т	specifically Chapter 33 of the Code of Federal
2	Regulations relating to tuition deferments. I'd
3	like to comment about the new GI Bill later in my
4	remarks.
5	GOVERNOR CRIST: Is there a motion on Item 3?
6	ATTORNEY GENERAL McCOLLUM: I move Item 3.
7	COMMISSIONER BRONSON: Second.
8	GOVERNOR CRIST: Moved and seconded. Show it
9	approved without objection.
10	MR. COLLINS: Our final item is the legislative
11	budget request for fiscal years 2009 and '10. We
12	are acutely aware of the budget difficulties and
13	we've agonized in the submission, but these are
14	needs which I feel it's my duty to identify, and we
15	must do the best we can with them.
16	The first page of the budget slides shows a
17	continuation budget of 59 million and proposed
18	issues totaling 13 million. In both cases the
19	majority of funding is trust fund dollars generated
20	by the Veterans' Homes, and you can see that in the
21	appropriate columns.
22	The single largest general revenue item is the
23	cost for startup staffing for the
24	soon-to-be-constructed state veterans' nursing home
25	in St. Johns County. The number of dollars in FTEs

1	are	fluid	and	will	depend	upon	the	construction
2	time	eline.						

Land clearing has been completed, and the permitting process is progressing. Actual construction should begin in January and should be completed in about 14 months. It is that uncertain completion date that is driving the staffing estimates. On the second and third pages, all the other items are requests for increases in trust fund authority.

The fourth slide requests IT based budget and staffing increase. It is a repeat request that fell to the budget ax last year. We are requesting three additional staff, costing \$207,000. I know this is a very tough budget year, and next year may be worse. We have staff in 28 facilities, mostly veteran health care facilities located throughout our state.

The need for a capable IT infrastructure is critical for us to do our job. The number of FDVA staff using IT services has increased from 400 in year 2003 to over 900 in 2008, but our IT staff is still ten and has remained the same since 2004.

With the opening of the new veterans' nursing home, an additional 145 users will be added. That's

1	in	2010,	the	same	fiscal	year	as	this	request.

Industry standards show staffing for our number of
end users to be from a low of 22.9 FTEs, which are
in the Forrester study, to a high of 47 FTEs in the
Gartner study, which these were done in the past two
to three years. FDVA is at the bottom, when
compared with other health and human service

8 agencies, at just ten.

Our current budget base is \$758,000. That has remained unchanged for the past two years. This has adversely affected staff productivity. Furthermore, the lack of funding has delayed or restricted the capability to maintain and update primary database applications. We are requesting a base budget increase of \$372,000.

Our next budget request affects our Division of Benefits and Assistance. This division has experienced an increase in work flow commensurate with the return of our Operation Iraqi Freedom and Operation Enduring Freedom veterans. That's Iraq and Afghanistan.

The ratio of federal dollars brought into Florida's economy relative to the Benefits and Assistance staff cost is over 70 to one. The federal VA has increased claims staff for the past

1	two years. We are requesting one new staff
2	assistant, totaling \$46,000, to help expedite the
3	flow of veterans' benefits.
4	Furthermore, we are requesting a \$71,000
5	increase in the Division's recurring base budget to
6	fund the expansion of the bureau field service
7	activities. This includes the Seamless Transition
8	Program, which ensures that severely injured service
9	members are identified quickly when they are moved
10	from military hospitals to VA facilities in our
11	state, so they and their families can be linked up
12	with existing state and federal programs offering a
13	variety of educational, employment, health care and
14	family assistance.
15	The other large item is a placeholder request
16	for a proposed new program called the Florida Campus
17	Veterans' Representative Program, or the Vet Rep
18	Program. Let me emphasize, this is a placeholder
19	request subject to our finding a source of ongoing
20	funding totally outside of state government. The
21	Legislature this past year gave us the vehicle with
22	which to do that.
23	This is based upon the fact that President Bush

has recently signed the largest and most

comprehensive GI Bill since World War II. This

24

26 billion Post-9/11 GI Bill will become effective
on August the 1st, 2009. As you know, Florida has
158,000 OIF and OEF veterans, mostly young men and
women. Ready or not, we can expect a tidal wave of
new college students entering Florida's colleges and
universities by this time next year, even more so
now, with the downturn in the economy making job
prospects dimmer.

The Campus Vet Rep Program is designed to ensure these veterans are receiving not only the educational benefits they are entitled, but the myriad of other, health care, housing, employment and mental health services they have earned by their service to us.

On the plus side, the flow of federal dollars will be a significant boost to our state's economy.

After Vietnam, 23 percent of eligible veterans utilized their educational benefits under the Vet Rep Program at that time. After the Vet Rep Program began, 76 percent used their GI Bill benefits.

So you can see the historic return on investment. These veterans will be coming to school with their fully paid college costs. If we don't prepare, we'll leave federal dollars on the table or they will go to other states that have had the

1	foresight to plan.
2	The 39 requested FTEs is a soft figure, based
3	upon 28 state and community colleges and 11 state
4	universities. The 2.49 million figure is a
5	placeholder and should not reflect trust fund
6	dollars because funding is dependent upon non-state
7	sources. Thank you for your consideration of these
8	matters.
9	GOVERNOR CRIST: Thank you, Admiral.
10	ATTORNEY GENERAL McCOLLUM: Move Item 4.
11	GOVERNOR CRIST: Is there a second?
12	COMMISSIONER BRONSON: Second.
13	GOVERNOR CRIST: Moved and seconded. Show it
14	approved without objection. Item 5 I think the
15	Admiral requested that we withdraw. Is there a
16	motion to withdraw Item 5?
17	CFO SINK: Move it.
18	COMMISSIONER BRONSON: Second.
19	GOVERNOR CRIST: Moved and seconded. Show Item
20	5 withdrawn without objection. Admiral, thank you
21	very much. Happy holidays to you and your family.
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Τ	GOVERNOR CRIST: Department of Law Enforcement,
2	Commissioner Bailey. Good morning, Commissioner.
3	MR. BAILEY: Good morning, Governor.
4	GOVERNOR CRIST: How are you, sir?
5	MR. BAILEY: I have five items for you this
6	morning. The first is the minutes of our August
7	12th Cabinet meeting.
8	COMMISSIONER BRONSON: Motion to accept the
9	minutes.
10	ATTORNEY GENERAL McCOLLUM: Second.
11	GOVERNOR CRIST: Moved and seconded. Show the
12	minutes approved without objection.
13	MR. BAILEY: The second item is our performance
14	report and purchases over 100,000 for the first
15	quarter. Our performance in that quarter is
16	consistent with previous quarters, but I do want to
17	highlight one issue, and that's the continued
18	progress in our DNA operations. It continues to be
19	a valuable tool.
20	When I appeared before you in August, we had
21	just learned of the arrest of Patrick Murphy for the
22	kidnap, rape and murder of Coralrose Fullwood. We
23	now know that that would not be solved today if it
24	were not for FDLE's DNA database. Murphy was in
25	prison on charges of grand theft and burglary, but

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DNA that he surrendered upon entering the system was

2	matched with DNA found on the six-year-old's body.
3	That's only one example. A day does not go by
4	that we do not get a hit on that DNA database.
5	Today there's over 500,000 samples in that database,
6	90 of which have been surrendered upon
7	incarceration. Since the inception, we've had 9,500
8	hits. We lead the nation in hits and make up 12
9	percent of the national hits.
10	We continue to make strides in DNA on the other
11	side, which is the analysis. Since 2006 we've
12	reduced the backlog by one-third. And when we
13	started there, it was taking us 200 days to return a
14	sample to our law enforcement constituents. Today,
15	we're at the end of this quarter that I'm talking
16	about, it's taking us 57 days to return those same
17	samples. I'd be happy to answer any questions on
18	our first quarter.
19	ATTORNEY GENERAL McCOLLUM: I just, if I could,
20	Governor.
21	GOVERNOR CRIST: Yes, please, General.

ATTORNEY GENERAL McCOLLUM: I'd just like to

comment that you didn't highlight it, but the cold

case results from these playing cards is really

good, too, even though it might not have the same

1	significance as DNA. I'm really proud of that
2	partnership you and I have on that.
3	MR. BAILEY: That is continuing to pay
4	dividends, and we continue to get both national and
5	international requests on how that system is done.
6	We're working on yet another deck that's going to
7	highlight other missing persons as well as the
8	murders. This will be primarily on missing persons,
9	the next deck.
10	ATTORNEY GENERAL McCOLLUM: And I didn't
11	explain it. Lest anybody watching this doesn't
12	understand, we're putting playing card decks with
13	missing persons and cold cases into the hands of
14	prisoners and jail inmates in the state in hopes
15	that they will generate somebody putting up for
16	reward
17	MR. BAILEY: Yes.
18	ATTORNEY GENERAL McCOLLUM: some tip that
19	leads to the capture or the identification of a
20	missing person, one of the two, capture of the
21	criminal.
22	MR. BAILEY: That's in conjunction with your
23	agency, Corrections and, of course, Florida Crime

ATTORNEY GENERAL McCOLLUM: Great program.

24 Stoppers, that helped --

	MR. BAILLI. It'S WOLKING.
2	ATTORNEY GENERAL McCOLLUM: I don't have a
3	question. I just wanted to comment on it. And,
4	again, I think you-all are doing a great job. I
5	don't know if anybody else has a comment, but I
6	would move Item 2.
7	COMMISSIONER BRONSON: Second.
8	GOVERNOR CRIST: Moved and seconded. Show it
9	approved without objection.
10	I need to go back to Item 4 of the previous
11	section with Veterans. Florida law requires the
12	Governor to independently submit a budget proposal.
13	Accordingly, I will abstain from a vote on that
14	item. And the record should reflect that this item
15	is approved with one abstention. Thank you.
16	Next item, Commish.
17	MR. BAILEY: Item 3 is our '09-'10 legislative
18	budget request. We provided this document to you
19	earlier and appreciate your input on this request.
20	You've seen that it's very conservative and includes
21	funding for two recurring issues, totaling \$1.3
22	million, all of which is operating trust funds.
23	First we're requesting \$300,000 to maintain and
24	improve the sexual offender, sexual predator
25	database And this appropriation will assure our

continued compliance with Adam Walsh and Jessica

2	Lunsford Acts.
3	The second part of this LBR is \$1 million to
4	complete repairs on our Tampa facility. This is for
5	a leaky roof. And it's a phase it's the last
6	phase of a four-phase process to bring that building
7	up to standards.
8	COMMISSIONER BRONSON: Motion for approval of
9	Item 3.
10	CFO SINK: Second.
11	GOVERNOR CRIST: Moved and seconded. Show the
12	item approved. Again, Florida law requires the
13	Governor to independently submit a budget proposal.
14	Accordingly, I am abstaining from a vote on Item 3.
15	Item 4.
16	MR. BAILEY: Item 4 is our proposed legislation
17	for the upcoming session. We're anticipating
18	proposing two bills. First, the Firearms Purchase
19	Program, which was established in '91, is due to

We are one of 13 states that acts on behalf of the FBI, and in effect we do our own checks. In '07-'08 we processed 425,000 of these applications.

to buy firearms.

sunset next October. This program runs criminal

history checks on our citizens that are attempting

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         As a point of interest, November that just passed
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         was 73 percent higher than November last.
         proposed legislation will simply remove the sunset
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         date in the current bill.
               GOVERNOR CRIST: Is there a motion?
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               ATTORNEY GENERAL McCOLLUM: I would move Item
 6
 7
          4, and I would comment, as I do, that this firearm
 8
         purchase program is really important on criminal
 9
         history. So I move Item 4.
10
               MR. BAILEY: There is one other segment, one
11
         other issue that we are proposing for the -- for
         legislation. And that's the DNA database, which we
12
         talked about earlier, established in '89. What we
13
14
         are introducing there is a cleanup bill that is
         constructed to conform with the federal law and
15
         recommendations from the FBI. It adds no new
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17
         offenses to the database. And with that, those are
          our two pieces of legislation.
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               GOVERNOR CRIST: There's been a motion.
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          there a second on Item 4?
               CFO SINK: I'll second it. And I have a
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22
          comment, though.
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               GOVERNOR CRIST: Sure, CFO.
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               CFO SINK: Commissioner Bailey, my
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understanding, because when we were having our

- briefing, as you're probably aware, you're proposing
- 2 to increase the fee from five to eight dollars. And
- 3 I'm always concerned, in this time of tight budget
- 4 times, that all of our agencies in state government
- 5 are covering our cost of issuing various licensing,
- 6 doing background checks. And am I correct that my
- 7 staff has confirmed that this eight dollars will
- 8 cover the cost?
- 9 MR. BAILEY: No, there's a misunderstanding
- 10 there. The fee does not increase. Although the
- 11 statute does allow us to charge up to eight
- 12 dollars --
- 13 CFO SINK: Okay.
- MR. BAILEY: -- we're recommending that the fee
- 15 stay at the current five dollars.
- 16 CFO SINK: And does that five dollars -- it
- seems pretty low to me. We have a whole list of
- other states here; Nevada, \$25, California, \$19.
- 19 We're the lowest of the bunch. Is that covering our
- 20 cost?
- 21 MR. BAILEY: Yes, it is. Two states, Nevada
- 22 charges the most. You should look at that one.
- They charge, I think, \$25.
- 24 CFO SINK: Right.
- 25 MR. BAILEY: Colorado, I know the taxpayers --

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          it's general revenue funded. But other than that,
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          we're the lowest. The five dollars covers it.
          don't think four would be enough and six would
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 4
          generate a surplus.
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               The way the statute is set up is if in fact
          there is a surplus, that is to be used for
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 7
          protective vests for law enforcement. But right
          now --
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 9
               CFO SINK: That's not a bad cause either.
               MR. BAILEY: No. But five dollars seems -- I
10
11
          think should not be changed. I think it should stay
          right where it is.
12
13
               CFO SINK: Okay. Thank you.
               COMMISSIONER BRONSON: Governor?
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               GOVERNOR CRIST: Go ahead, Commissioner.
               COMMISSIONER BRONSON: If I might as well, as
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17
          we mentioned earlier with our IT potential for the
          State, there is a continuing problem of trying to
18
19
          identify those people who may be currently
20
          potentially viable to have their license suspended
21
          and/or revoked on concealed weapons permits because
22
          of the way we have to try to match information
23
          coming in from the courts, from FDLE, from the
24
          myriad of aspects that we have. And then I think
25
          some of this is going to take definitely legislative
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changes, and especially those items where medical
records could be a part of acquisition by the
general public under freedom of information, which
as we know, doctors and other people can't give out
medical records. So it kind of puts us in a little
bit of a quandary.

And I'm hoping we can work with Commissioner
Bailey and others as to how we get to the root of
that problem as well, because it does -- our people
are trying to do the best job possible over at
Licensing. But as you probably are aware, we handle
licensing of not only concealed weapons permits but
also private investigators and anybody who is in the
security avenue.

So they're doing a lot of work over there.

Last year alone we had 111,000 applications for concealed weapons permits and roughly ten people trying to process all those people. It's a tough job. We're trying to get a few more people on board.

But hopefully with this technology and with the help of the Legislature, we can come up with a way that this all works. There are people who probably should have their license revoked or suspended immediately, upon notice. And sometimes we don't --

1	we're	not	able	to	aet	that.

And I know how critical this item is, is the reason why I want to help Commissioner Bailey by asking for approval of the motion. But I think it's going to take a lot of work between now and the end of session to get this worked out, Governor.

GOVERNOR CRIST: Yes, sir.

MR. BAILEY: And if I may, you're exactly right because, again, hardly a day goes by that someone is not trying to buy a weapon that has an outstanding warrant, and we're in touch with the sheriffs around the state about that.

Further, hardly a day goes by that someone is not trying to buy a weapon that has a domestic violence injunction already placed upon them by our courts. So it is an important issue, and it's one that we will definitely look forward to working with you and the Legislature on.

COMMISSIONER BRONSON: Well, Governor, if I might make another statement publicly here as a member of the Cabinet whose responsibility is these permits and so forth. And I know there's been a national, supposedly some kind of study that somebody ran, and I never have figured out exactly who paid for it or how the study came out, that

1	indicates that when crimes across America are
2	committed, that somehow all these guns come directly
2	hack to the state of Florida

Commissioner, I want to get with you on that because there's something smelly about this report, and I want to get to the bottom of it. I would say to you and for public notice here on my behalf, if the crime situation was that bad, you would see the crime figures in Florida much higher, considering that we do have a concealed weapons permit, probably bar none to any other state in the country, but yet we're not seeing the people who have these permits that are involved in those situations.

It's still criminals who could care less what the law says, what the penalties are, whether they get their guns -- they don't want to get them legally. Most of them want to acquire them from anywhere illegally, if they can. And those are the ones we're trying to put in jail as fast as we can to get them off the street.

But I find that whole report a little bit disturbing, that there are some indications here, and I think Georgia and Florida were implicated for some reason in that report, but yet our crime statistics are not as high as some of the areas of

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          is the big problem.
               So I -- on behalf of members of this Cabinet
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 4
          and to our legislative delegation, we're going to
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          hopefully get to the bottom of what that's all about
          because until we do, it's going to be hard getting
 6
 7
          these issues worked out as well.
 8
               I just wanted to make that a public statement.
 9
          I took offense at some of the statement that was
10
          made because it's a little bit like the food crisis
          we went through this summer. If Florida was the
11
          problem, we'd have people sick all over Florida.
12
13
          And Florida was not the problem. There were people
14
          trying to point the finger, but it was not the
15
          problem. And I think maybe in some cases this is
16
          going to work out the same way.
17
               GOVERNOR CRIST: Very good. Thank you,
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the country who are trying to indicate that Florida

Commissioner. Appreciate that. It's been moved and seconded. Are there any objections? Show the item approved without objection.

MR. BAILEY: Our final item is a notice of proposed rules. We're noticing you with five.

There will be -- this is just the start of the process. They will be published in the Administrative Weekly in January. If there are

1	hearings requested, that will be February. And we
2	anticipate bringing these five rules back to you at
3	the March 10 Cabinet meeting.
4	Since it is the start, unless you have specific
5	details, I won't specific questions, I won't go
6	into the details on these at this time.
7	ATTORNEY GENERAL McCOLLUM: Move Item 5.
8	CFO SINK: Second.
9	GOVERNOR CRIST: Moved and seconded. Show it
10	approved without objection. Commissioner, thank
11	you.
12	MR. BAILEY: Thank you.
13	GOVERNOR CRIST: Have a great holiday.
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1	GOVERNOR CRIST: Administration Commission,
2	Lisa Saliba. Good morning, Lisa.
3	MS. SALIBA: Good morning, Governor, Cabinet
4	members. We have two items for you today. The
5	first, we request approval of the minutes from the
6	October 28th meeting.
7	GOVERNOR CRIST: Is there a motion on the
8	minutes?
9	COMMISSIONER BRONSON: Motion on the minutes.
10	CFO SINK: Second.
11	GOVERNOR CRIST: Moved and seconded. Show the
12	minutes approved without objection.
13	MS. SALIBA: Item Number 2, we request approval
14	of proposed amendments to Rule 60L-33.004, and it is
15	related to layoffs and employee transitions. The
16	rule is proposed by the Department of Management
17	Services. We do have Division Director of Human
18	Resource Management Sharon Larson on hand for any
19	questions you may have.
20	GOVERNOR CRIST: Can you tell us what it does?
21	MS. SALIBA: It revises the rule and sets up
22	criteria in the event that an agency has to lay off
23	so that years of service and other measurable
24	criteria will be considered in an evaluation
25	process.

1	GOVERNOR CRIST: We don't do that now?
2	MS. SALIBA: We do. Sharon, I don't know if
3	you want to answer it. We do to some extent. There
4	are some provisions added to that.
5	GOVERNOR CRIST: I'm just curious what the
6	change would be.
7	MS. LARSON: Actually Governor and Cabinet,
8	good morning. I'm Sharon Larson. I'm director of
9	the Division of Human Resource Management. This
10	rule change comports with the recent statutory
11	change last session, House Bill 887, which added
12	length of service to one of the factors that's taken
13	into consideration.
14	So previously, no, Governor, length of service
15	was not one of the factors that the agency was
16	required by law to consider when making these
17	determinations.
18	GOVERNOR CRIST: Is there a motion on Item 2?
19	CFO SINK: I move it.
20	COMMISSIONER BRONSON: Second.
21	GOVERNOR CRIST: Moved and seconded. Show it
22	approved without objection. Thank you very much.
23	MS. LARSON: Thank you.
24	GOVERNOR CRIST: Happy Holidays.

GOVERNOR CRIST: Board of Trustees, Mike Sole,

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          Secretary. How are you, buddy?
               MR. SOLE: Sir, I'm well this morning.
 3
               GOVERNOR CRIST: Doing great work as always.
 5
         Thank you.
               MR. SOLE: Thank you. You're too kind.
 6
 7
               GOVERNOR CRIST: I'm honest.
               MR. SOLE: Item Number 1, submittal of the
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 9
         minutes for the October 14th, 2008, Cabinet meeting.
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               CFO SINK: I move it.
               COMMISSIONER BRONSON:
11
                                      Second.
               GOVERNOR CRIST: Moved and seconded.
12
                                                     Show it
13
          approved without objection.
14
               MR. SOLE: Thank you. Item Number 2 requests
          consideration for an application from Gulf Power for
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16
          its Crist Plant located in Escambia County. This
17
         application requests an expansion of an existing
         lease area and a new lease area. This expansion is
18
19
         needed to help address additional coal coming to the
20
         Crist Electric Plant, as well as, more importantly,
21
         one of the issues that the Gulf plant is doing is
22
         upgrading its air emissions infrastructure, putting
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in scrubbers. And as part of that, there's a need

to off-load and bring in limestone to the facility.

The consideration is for \$94,275.

1	ATTORNEY GENERAL McCOLLUM: I move Item 2.
2	COMMISSIONER BRONSON: Second.
3	GOVERNOR CRIST: Moved and seconded. Show it
4	approved without objection.
5	CFO SINK: Governor, can I just ask some
6	clarifying questions here?
7	GOVERNOR CRIST: Please.
8	CFO SINK: It's my understanding that this is
9	another example of an entity that was using excess
10	submerged lands. So did we how many years were
11	they did they use the extra?
12	MR. SOLE: We identified, based upon our
13	enforcement case, that they had anticipatedly been
14	using or been mooring outside not mooring, but
15	tying up outside a lease area since 2001. As part
16	of that enforcement case, we got into a temporary
17	use agreement with Gulf Power and required them to
18	pay lease fees in arrears plus interest associated
19	with that activity.
20	CFO SINK: But they were not penalized at all
21	for the infraction?
22	MR. SOLE: They were not, CFO. And I'm just
23	going to
24	CFO SINK: Why not?
25	MR. SOLE: And I'm going to say I think they

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1
          should have been, and I've had a conversation with
 2
         my district director about that. And in this case,
         I've given guidance that if we identify areas that
 3
         are not in compliance with their existing easements,
          that not only do we pursue those lease fees, or in
 5
          this case lease fees in arrears, we should also
 6
 7
         pursue appropriate penalties. They've gotten the
 8
         message and I'm sure will do the right thing in the
 9
          future.
10
               CFO SINK: Well, I'm glad you have that
11
         philosophy. Thank you.
               MR. SOLE: Yes, ma'am.
12
               GOVERNOR CRIST: Thank you, Secretary. Item 3?
13
14
               MR. SOLE: Sorry. I got lost. I forgot if we
         voted.
15
16
               GOVERNOR CRIST: Teamwork.
17
               MR. SOLE: Yes, sir. Thank you, Governor,
          appreciate your help. Item 3 requests consideration
18
19
          of an application from the City of Naples for two
20
         mooring fields totaling some 4.21 acres located in
21
         Naples Bay.
22
               Because this is a government entity, there is
23
         no -- and they are using the revenues for purposes
24
         of operation and maintenance of the facility, there
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is no consideration. Similar to the last item,

1	unifortunately, this is also under a temporary use
2	agreement, in which City of Naples installed these
3	eight buoys currently in 2005.
4	The Department got into an enforcement case
5	with the City of Naples. Some \$13,000 in fees and
6	penalties were assessed. This puts them back in
7	square by getting an appropriate sovereignty
8	submerged lands lease for these two mooring areas.
9	GOVERNOR CRIST: Is there a motion on Item 3?
10	CFO SINK: Governor.
11	GOVERNOR CRIST: CFO.
12	CFO SINK: I'd like to make a motion with an
13	amendment to it, please.
14	GOVERNOR CRIST: Sure.
15	CFO SINK: Again, a long history of
16	noncompliance on the part of the City of Naples.
17	And you answered the last question with the right
18	answer, in my opinion. I presumed you would have
19	the same answer in this one.
20	But we are getting ready to because this is
21	a public entity, we're not going to receive any
22	lease fees
23	MR. SOLE: Correct.
24	CFO SINK: which is our policy. But we are
25	getting ready to enter into a ten-year lease term

1	with an entity that has a long history of
2	noncompliance and infractions.
3	And so, Governor, I would like to move approval
4	with the contingency that the DEP report back to the
5	Cabinet in two years and assure us that the City of
6	Naples is meeting the permit conditions this time.
7	GOVERNOR CRIST: Okay. Is there a second?
8	COMMISSIONER BRONSON: Second.
9	GOVERNOR CRIST: Moved and seconded. Show it
10	approved without objection.
11	MR. SOLE: Thank you. Item Number 4 requests
12	consideration to issue a quitclaim deed of .06 acres
13	of filled, formerly submerged, sovereignty lands
14	located in Broward County, Fort Lauderdale.
15	Consideration is for \$2,000. And this quitclaim
16	deed will resolve an overfill encroachment.
17	ATTORNEY GENERAL McCOLLUM: I move it.
18	COMMISSIONER BRONSON: Second.
19	GOVERNOR CRIST: Moved and seconded. Show it
20	approved without objection.
21	MR. SOLE: Thank you. Item Number 5 requests
22	consideration for an option agreement to purchase
23	ten acres of nonconservation lands in Lafayette
24	County to benefit the Florida Department of

Corrections. Consideration is 110,000, which is 100

1	percent of the appraised value. Funds for this
2	project were appropriated during the 2008-2009
3	legislative session, and this will complete their
4	perimeter expansion.
5	GOVERNOR CRIST: Is there a motion on Item 5?
6	COMMISSIONER BRONSON: Motion on Item 5.
7	ATTORNEY GENERAL McCOLLUM: Second.
8	GOVERNOR CRIST: Moved and seconded. Show it
9	approved without objection.
10	MR. SOLE: Thank you. Item Number 6 requests
11	consideration for an option agreement to acquire
12	37.6 acres within the Florida Fish and Wildlife
13	Commission's Babcock-Webb Wildlife Management Area.
14	This is an addition and inholding, and the
15	acquisition will be from Allcoat, Incorporated. The
16	consideration is for \$298,000, which is 99 percent
17	of the appraised value.
18	GOVERNOR CRIST: Is there a motion on Item 6?
19	COMMISSIONER BRONSON: Motion on Item 6.
20	CFO SINK: Second.
21	GOVERNOR CRIST: Moved and seconded. Show it
22	approved without objection.
23	MR. SOLE: Thank you. Item Number 7, this item
24	was previously withdrawn in the May 13, 2008,
25	Cabinet agenda. This item requests consideration of

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2
          conservation easement over 1,489 acres within the
          Promise Ranch Florida Forever Project from Robert T.
 3
          Panuska.
               This is located in Lake County.
 5
          consideration is $7 million, which is roughly 55
 6
 7
          percent of the appraised conservation easement
 8
          value, or 39 percent of the full fee value. This is
          a Florida Forever Project A List, and the property
 9
10
          has over one mile of frontage on Lake Yale, which is
11
          an impaired water body.
               I think it's worth noting, after this was
12
          withdrawn in May of 2008, a new appraisal was
13
14
          accomplished in light of the current conditions,
          which resulted in a lower identified value. And, in
15
          fact, this item comes to you roughly a little over
16
17
          $4 million cheaper or less expensive than was
18
          considered roughly six months ago.
               We have two speakers, Eric Draper with Florida
19
20
          Audubon, and Mr. Panuska. Eric.
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an option agreement to acquire a perpetual

- 21 GOVERNOR CRIST: Morning, Eric.
- MR. DRAPER: Morning. Thanks, Mike.
- MR. SOLE: You bet.
- MR. DRAPER: Eric Draper with Audubon of
- 25 Florida. And I'm coming here today, I raised some

1	concerns about this project through a letter to you
2	one that's before you, the Trustees, the last time,
3	and had talked to the representative for the owner
4	and considered not raising an issue here

But when I thought about it and looked at the deal again, I just like wanted to put it in perspective of the entire Florida Forever program and the changes that were made statutorily to the program last year, and just raise a couple of concerns that I think are worth noting.

First of all, I just want to say that this project is one of a lot of projects that are on the Florida Forever list. This is the list. I need to get my reading glasses to look at it. And it's backed up by this document, which is a 500-page document.

The good thing about the Florida Forever list is we're just loaded with beautiful lands in Florida that are important refuges for wildlife and well managed when put into state ownership, but in many cases, we've got -- it has been noted at this meeting so many times, there is way more land on that list that can possibly be purchased with the money that we have available.

There's probably \$105 million allocated from

1	Florida Forever for the Trustees' purchases this
2	year by the Legislature. Of that, you will not
3	spend all of that on direct land acquisition because
4	there are some other capital costs that are worked
5	into it.

So a \$7 million purchase reflects a serious commitment of what is a very small amount of money and a small amount of money that may be more complicated next year, depending on what the Legislature does, depending on what you, Governor, do in terms of creating a budget for the State of Florida that is financially responsible and recognizes the limits that we have.

Lake County is a beautiful place. This is a beautiful place. My colleague, Charles Lee, who you all know, went out and visited the property after we raised objections before, took a look at it. He said it's a real pretty place.

There are other Florida Forever projects in

Lake County that are also beautiful. We've got a

long-standing responsibility to protect the Green

Swamp there. There's a lot of unbought land in the

Green Swamp. We've got the Lake Wales Ridge, which

contains a number of very important endangered

species and has always been a very high biological

1	priority.	Ž	And	there's	s the	weki	lva-Ocal	la	Greenway
2	system.	So	all	those	are	Lake	County	pr	rojects.

I went into this list and I looked at the F-TRAC scores, which is a scoring system that is used by the -- before projects go to the ARC, and there's a biological ranking, a conservation ranking. And the thing that bothers me about this project is it doesn't really rank that high from an ecological point of view.

Yes, it's an A List project, but when you compare it to the real ecological gems that are out there and on the Florida Forever list, this project just doesn't quite match up to the other things.

Now, last year the Florida Forever Coalition, which Audubon is a partner with six other major conservation organizations, we were concerned that projects didn't always come to you that were from the top of the priority list. And so we recommended changes in the Legislature -- to the Legislature, which were adopted, in a version of, but calling for an annual work plan.

The Legislature did say that, and they said the work plan would prioritize projects and then kind of allocate funding or set a priority for funding within those project areas. And the five categories

1	that were put into law were critically important
2	lands, natural lands, partnerships, substantially
3	complete projects, projects that deal with climate
4	change, and less-than-fee projects.

So this would theoretically go into that less-than-fee project category work plan, except that the Legislature did another thing, which is they suggested that the less-than-fee projects primarily be driven over to the Department of Agriculture and Consumer Services, for the Rural and Family Lands Protection Program.

Now, I just wanted to make sure that you had all of this information. I don't want to come here -- I know that the applicant has made a very strong push and has worked very hard to bring this project before you. I know that you've become -- well, you've always been -- prudent with the public's money. I've seen that even more so in listening to some of the discussions here. I urge you to be that, that situation -- I mean that you be prudent in this situation, too.

Just because someone brings a project to you and you don't take it up and goes back and cuts the price and comes back to you again with the project, it still doesn't mean that you necessarily have to

1	approve the project. There are many things that
2	recommend this particular project, but I ask you to
3	consider it in the context of everything else that's
4	on the Florida Forever list and ask yourself the
5	question, which of Florida's really important and
6	highly ranked biological gems is not going to get
7	purchased if, in fact, you decide to buy this today.

I want to make one other note. In discussions with a few of the staff, I should note that, you know, we as a conservation community will make a mistake, and I want to take ownership for it right now, which is every time something comes to the Acquisition Resource Council to go on the Florida Forever list, we stand up and say, great, the more land the better.

And I'm just making a personal pledge to you that I'm going to back off doing that right now and start taking the same fiscal message to the Acquisition Resource Council as I'm giving to you right now, because I think that we put you in a difficult position sometimes when we just bring projects here without consideration about what the most important priorities are. Thank you very much for listening to me.

25 GOVERNOR CRIST: Thank you, Eric, appreciate

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1
          your time.
 2
               MR. SOLE: Mr. Panuska.
               GOVERNOR CRIST: Good morning.
 3
               MR. PANUSKA: Good morning. Promise Ranch is
          located in Lake County, bordering Umatilla, with
 5
          over a mile of shoreline on Lake Yale. It is
 6
 7
          ecologically diverse. Every Florida ecosystem is
 8
          represented except saltwater systems and red hills.
 9
          Twenty listed species have been documented on the
10
          ranch, either with breeding permanent residents or
11
          visiting migrants. Inventory research is continuing
          daily with assistance from Tall Timbers, the Florida
12
13
          Native Plant Society and our own staff of graduate
14
          researchers.
               The long-term goal of the forestry stewardship
15
          plan for the ranch is a restoration of the fire
16
17
          dependent ecological communities that existed here
          before European arrival. And the first stage is
18
19
          just about complete.
20
               To this end, I've invested over $2 million
21
          during the last few years into access roads,
22
          equipment and fire break infrastructure, timber
23
          thinning, 85 acres of longleaf pine restoration,
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exotic vegetation control, implementation of a

prescribed fire regimen, and restoration of over 270

24

1	acres of overgrown wetlands. We have preserved over
2	107 acres of cypress and bay swamps. And we have
3	two, soon to be three, certified prescribed burners
4	on the site.
5	In 2005 Promise Ranch was ranked second on the
6	A List of new projects for acquisition by the
7	Florida Acquisition and Restoration Council. The
8	acquisition of the Promise Ranch Conservation
9	Easement is also supported by the Lake County Board
10	of Commissioners, the Lake County Soil and Water
11	Conservation District, the Lake County Water
12	Authority, Senator Paula Dockery, Senator Carey
13	Baker, Representative Alan Hays and many
14	conservation groups.
15	Promise Ranch is a valued contributor to the
16	economy of Lake County. The ranch has brought three
17	good-paying, full-time jobs to central Lake County
18	and annually contributes over \$300,000 to the
19	economy. The acquisition of this conservation
20	easement will allow the funding of this economic
21	engine in perpetuity.
22	Our public access program will benefit both the
23	public at large and the scientific study of
24	endangered Florida ecosystems and how they can be
25	protected and enhanced by committed, long-term

1		
	restoration	ATTORTS
	T CD COT a CTOIL	CTTOTOD.

I want to focus more on education. Future

stewards of the land, like Future Farmers of America

and 4H, they need to see what the land used to look

like. They need to see what Florida used to be.

They need to have a goal to try to achieve. It's

difficult to find in Florida today.

Already two friends of mine who have Ph.D.s in the natural sciences and they also have college teaching experience, they volunteered to conduct seminars to youth groups on a regular basis on the ranch. These kids need something they can see and smell and touch. They need something they can feel in their guts and remember.

Do you remember a field trip to a wild place when you were in school? Well, I do. I remember it a lot more than other things. If a picture is worth a thousand words, then the experience at Promise Ranch must be worth at least 100,000. Also, youth needs to know it's possible to restore the environment, and that's what they'll be seeing at Promise Ranch.

I think acquisition of the Promise Ranch

Conservation Easement fully embodies the spirit of
the Florida Forever Program. Thank you.

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1 GOVERNOR CRIST: Thank you, sir. Appreciate
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- 2 you being here.
- 3 MR. PANUSKA: Thank you.
- 4 GOVERNOR CRIST: Anything further, Secretary?
- 5 MR. SOLE: No, sir.
- 6 GOVERNOR CRIST: Any comments, questions,
- 7 motions?
- 8 CFO SINK: Yeah, I have a couple.
- 9 GOVERNOR CRIST: CFO.
- 10 CFO SINK: First of all, Mr. Panuska, thank you
- 11 very much for being here, and it's my understanding
- from the Department that you've just been an
- 13 outstanding steward of this beautiful land. And the
- fact that you would consider putting a conservation
- 15 easement on it which would prohibit development is
- really important to the people of Florida.
- I just want to be sure I've got my numbers
- 18 right. You bought the property in 2004; is that
- 19 correct?
- 20 MR. PANUSKA: Right. That was the final part
- of it, yes.
- 22 CFO SINK: Oh, the final part of it.
- MR. PANUSKA: Right, right.
- 24 CFO SINK: And then you commented that you have
- 25 invested about \$2 million in various improvements --

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1
               MR. PANUSKA: Yes, ma'am.
 2
               CFO SINK: -- to the property.
               MR. PANUSKA: In fact, I think it's more than
 3
 4
          that. The beat goes on, shall we say.
               CFO SINK: Right, right. Okay. Thank you. I
 5
 6
          want to go back and ask Secretary Sole and back to
 7
          the -- I don't have any more questions for you,
 8
          Mr. Panuska. But just this whole issue that's
 9
          brought up of the price that we are being asked to
10
          pay for the conservation easement, $7 million.
11
          I am a -- you've heard me say many times up here,
          I'm a very firm believer in conservation easements,
12
13
          and I think that ultimately that's the way we go and
14
          agree with Commissioner Bronson that that's the way
          we keep our properties on the tax rolls and require
15
          the owners of the properties as opposed to the State
16
17
          to maintain good stewardship, and it's just a
          fantastic concept for us going further.
18
19
               But I am a little concerned about the points
20
          that Eric Draper brought up because in the past
21
          we've kind of looked at these projects one by one.
22
          But yet there is a lot of uncertainty about the
          funding availability. Although we've extended the
23
24
          Florida Forever Program, we still have to go and
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fight for the funding every year.

Τ.	And I am I'm conflicted about the idea that
2	we have so many other worthy projects on the list.
3	I would almost love to have the ARC come back and
4	say, all right, here are the 25 projects on the A
5	List, they represent different opportunities,
6	different values. And rather than just plucking
7	them off as they might happen to come along, to have
8	some kind of have some kind of a frame for us to
9	make have better decision-making in really tight
10	budget times going forward.
11	And I just won't make any more comments right
12	now and see what the other members of the Board are
13	thinking about this particular project.
14	MR. SOLE: Governor, if I could just briefly
15	respond.
16	GOVERNOR CRIST: Of course.
17	MR. SOLE: One of the things that I think the
18	Acquisition and Restoration Council does try to do
19	is provide that ranking. We have the top 21 now, to
20	try to help prioritize those areas that we need to
21	pursue. We have the A List and the B List.
22	One of the things that I think makes this still
23	worthy of a favorable vote is that, as part of that
24	ranking, we're looking at how to save the State
25	money. And, CFO, as you point out, here we're

1	moving	forward	with	an	acquisition	of	just	the
2	perpetu	al conse	ervati	ion	easement.			

In lieu of a full fee acquisition, which would be upwards of \$17 million, in this case we're trying to get that resource protection value for the State of Florida at the least cost possible. And at 55 percent of that appraised value, I still think this is a good value for the people of Florida.

CFO SINK: Okay. Thank you.

GOVERNOR CRIST: Any other comments?

Commissioner?

COMMISSIONER BRONSON: Well, I've looked at those numbers and all, too. And you really -- you know, it's tough for my staff and myself and others to sit down and look at what's on each of these lists and how do you determine whether one area of the state is more worthy than another, when you're really mostly talking about the same type of wildlife species in Florida. There's a little bit of difference between the Panhandle and Central and South Florida. But there's -- the majority of the bird species and so forth are pretty much across the state.

However -- and I've made this statement many times and I'm going to make it again, and I know it

1	aggravates a lot of the environmental community when
2	I say this, but so be it. We have a lot of land in
3	the state of Florida that's off the tax rolls.
4	There are no jobs there. There's no gross domestic
5	product being produced. We're taking it off at fee

simple rate.

It's having an impact on Florida's economy. Whether people want to agree with that or not, it's definitely having an impact when we're taking gross domestic product out, taking the jobs away and calling it a great deal.

However, we have turned around, Governor, and done something that makes a lot of sense, and that is take a look at, whether you're going to purchase easements for the environment, whether you're going to purchase somebody's potential development right that they've already vested money in to get those development rights set up in their county, so that the development won't take place in those areas, that's all worth something.

And if we can do something less than fee, still pay the taxes on the land to support schools and roads and all those things, still keep jobs there and produce a gross domestic product of some type, whether it's vegetables, the timber industry,

potential fuel process, biomass and other energy product, whatever that is, it's a much better deal than taking it off the tax roll with nothing of benefit other than the fact that we're going to see wildlife and natural resources. In some cases we're going to see non-native wildlife and natural resources that we may not want to see.

But I think it's important that we take a strong look -- and quite frankly, with today's economy, I'm about ready to make a decision that buying fee -- straight fee property anymore without some regard to producing that gross domestic product and jobs for people of the state of Florida and even in some cases, Governor -- and I mentioned this to a bunch of the ag community this morning.

The ag community itself, which is where most of this land comes from one way or another, because that's where the private lands are owned anymore, is by agricultural, timber and other people, is that if you take a look at the potential for value added businesses that go with this -- the sugar industry has plenty of capability to also put in ethanol plants, on site, on their facilities, as long as they can get the approval and do all the permitting with DEP and others.

That's the same and I mentioned this this
morning. If you were saying that consideration on
these items ought to be something different than
what I'm talking about and because you can do this,
it ought to be somehow we ought to give more
deference to it, would be like saying to the timber
industry, because I sent your timber over to this
miller and this cabinet maker because they make fine
cabinets, then you ought to owe the timber industry
more money because they're making fine cabinets out
of the timber.

Well, that's not the way business goes. And the fact that we can double up and triple up the business opportunity on these same properties makes it more valuable for the State from an economic standpoint to do these less-than-fee purchases of whichever way we want to go, the environmental aspect side or development side, but as long as we're doing something besides straight fee simple, because over 50 percent of this state -- and I know I get arguments about this -- is owned by government at all levels.

Now, that doesn't mean 50 percent of the state is in environmental sensitive lands that's owned.

But if you take every piece of school ground,

whether it's elementary through college, every
governmental building in the state of Florida that's
right next door to a private business that's paying
quite a substantial tax on their building that the
State, City, local, federal is not paying on their
piece of property, there's a lot of property off the
tax rolls of this state.

And those of us who may be in business are picking up and are having to pay higher taxes to make up for the taxes that are being lost to the people of the state of Florida, for all these good and wonderful things that we do for the state.

So I am in full belief that less-than-fee programs are the way to go to keep the jobs there, gross domestic product being produced and value added jobs that may come with it and businesses that may come with those very same locations.

And so I know this has been a little bit of a stump speech that I tend to do from time to time, but I'm in full agreement. And under today's economic conditions, I'm more a believer that we need to look at these types of acquisition programs. And as these areas have a chance to do value added, they're talking educational now, but it could be other issues that would benefit not just the owners

1	of the property but would benefit the people of the
2	state in return for those efforts, then I think we
3	should make that a major consideration, rather than
4	just running out every year and buying \$300 million
5	worth of fee simple land and taking it off the tax
6	roll.
7	You know, I've never made it quite that
8	distinct to this Cabinet body or the previous
9	Cabinet body, but I am a firm believer that we've
10	got to go that way for the economy of the state and
11	for the future of Florida. And we're accomplishing
12	the same thing, Governor. We're keeping it from
13	either being developed or we're putting it into a
14	distinct category for environmental reasons.
15	And if the real goal is not to develop the
16	whole state of Florida, we can accomplish that
17	without having to buy every piece of land at fee
18	simple. I'd just like for the Cabinet to take that
19	into consideration.
20	MR. SOLE: Governor, can I point out one brief
21	clarification?
22	GOVERNOR CRIST: Sure.

MR. SOLE: And I'm grateful for the

want to remind the Cabinet is that Amendment 4,

Commissioner's points. One of the things that I do

23

24

25

1	which was passed by the people of Florida, actually
2	has a provision in which, if a conservation easement
3	is put on the land, that it gives them a tax
4	exemption.
5	One of the things that I'm not clear on is
6	something that we do need to look at, is how that
7	affects scenarios where the State has acquired that
8	conservation easement versus voluntary. And that's
9	something we'll probably have to work with our
10	Legislature to make sure it's clear.
11	COMMISSIONER BRONSON: Governor, for
12	clarification.
13	GOVERNOR CRIST: Commissioner.
14	COMMISSIONER BRONSON: And I do know that that
15	amendment did pass, and there was a reason for that.
16	However, as we know with amendments today can be
17	changed tomorrow by vote and so forth and so on,
18	depending on how what the issue is and how it's
19	being presented.
20	Just for example, if I had known that the pigs
21	in the crate amendment was going to come out and be
22	labeled the way it was, I could have run ads that
23	would have shown people why that was not a very good
24	amendment, even though we don't have very many hog

25 farmers in the state of Florida.

1	But you can come back and address those issues
2	for those specific reasons. And while there may be
3	a land tax deduction, if that's the way Amendment 4
4	stays, it still does not negate the fact that you
5	can do legitimate business, hiring people, creating
6	jobs, producing a gross domestic product, and that
7	alone can help the economy of the state of Florida.
8	It's not like you've lost everything on fee simple
9	programs as we've done in the past.
10	And not that we've lost it. We have the land.
11	We just haven't been able to take care of it quite
12	the way it was being taken care of before, and the
13	benefits of value added jobs are not there. I just
14	want to make sure we don't confuse the two things.
15	And what can be passed today can certainly be dumped
16	tomorrow and vice versa.
17	GOVERNOR CRIST: Thank you, Commissioner. So
18	we are on Item 7.
19	CFO SINK: I'll make the motion.
20	GOVERNOR CRIST: Okay. So moved. Is there a
21	second?
22	COMMISSIONER BRONSON: I second it.
23	GOVERNOR CRIST: Moved and seconded. Is there
24	any objection? Show it approved without objection.
25	MR. SOLE: Thank you, Governor. Item Number 8,

1	the applicant has requested that we withdraw this
2	item.
3	GOVERNOR CRIST: Is there a motion to withdraw?
4	COMMISSIONER BRONSON: Motion to withdraw.
5	ATTORNEY GENERAL McCOLLUM: Second.
6	GOVERNOR CRIST: Moved and seconded. The item
7	is withdrawn.
8	MR. SOLE: Item Number 9, the applicant has
9	also requested that we withdraw.
10	GOVERNOR CRIST: Is there a motion to withdraw?
11	CFO SINK: Move it.
12	COMMISSIONER BRONSON: Second.
13	GOVERNOR CRIST: Moved and seconded. Show it
14	withdrawn without objection. Thank you very much.
15	MR. SOLE: Governor, Cabinet, thank you.
16	GOVERNOR CRIST: Merry Christmas, happy
17	holidays.
18	CFO SINK: Happy holidays. See you tonight.
19	(Whereupon, the meeting was concluded at 11:20
20	a.m.)
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22	
23	
24	
25	

	1					
	2	CERTIFICATE OF REPORTER				
	3					
	4	STATE OF FLORIDA)				
	5	COUNTY OF LEON)				
	6					
Reporter,	7	I, Jo Langston, Registered Professional				
	8	do hereby certify that the foregoing pages 3 through 101,				
	9	both inclusive, comprise a true and correct transcript of				
	10	the proceeding; that said proceeding was taken by me				
	11	stenographically and transcribed by me as it now appears;				
counsel	12	that I am not a relative or employee or attorney or				
	13	of the parties, or a relative or employee of such attorney				
	14	or counsel, nor am I interested in this proceeding or its				
	15	outcome.				
	16	IN WITNESS WHEREOF, I have hereunto set my hand				
	17	this 29th day of December 2008.				
	18					
	19					
	20					
	21					
	22	JO LANGSTON				
	23	Registered Professional Reporter				
	24					